



## Mapletree Pan Asia Commercial Trust

### 1H FY22/23 Financial Results

27 October 2022

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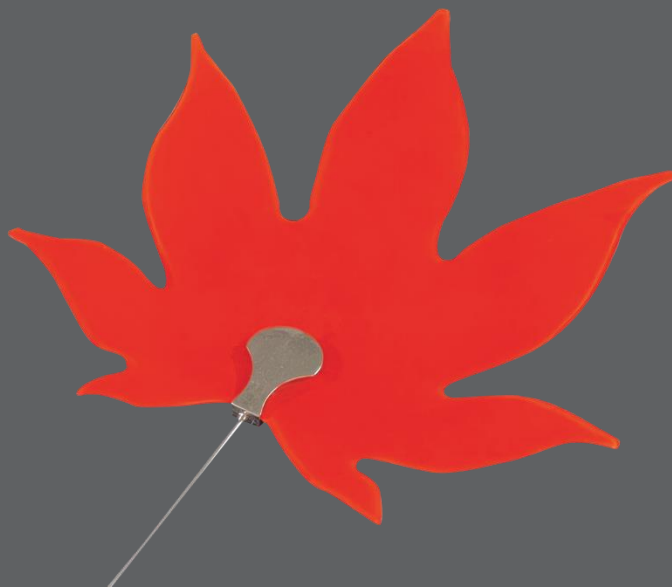
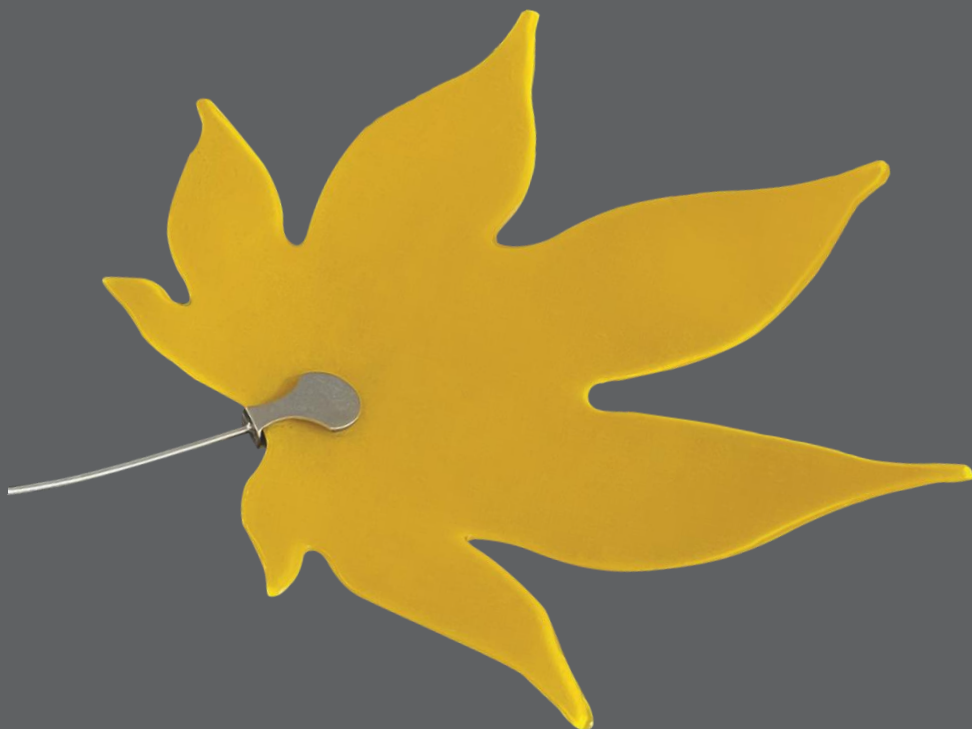
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# Key Highlights





# Key Highlights



## 1H FY22/23 DPU

**4.94<sup>1</sup> Singapore cents**

Up 12.5% year-on-year (“yoy”)



## Assets Under Management (“AUM”)

**S\$16.9 billion<sup>2</sup>**

18 commercial properties across five key gateway markets of Asia



## NAV per Unit

**S\$1.81**

Up 4.0% as compared to 31 March 2022



## Portfolio Committed Occupancy

**96.9 %**

Maintained high occupancy as a result of robust leasing activity



## Aggregate Leverage

**40.1 %**

Comfortable debt headroom and sufficient financial flexibility



## Portfolio WALE

**2.4 years**

Stability of income with reduced concentration risk

1. This comprises MCT Clean-up Distribution of 3.04 Singapore cents per Unit for the period from 1 April 2022 to 20 July 2022 paid on 25 August 2022 and 1.90 Singapore cents of DPU for the period from 21 July 2022 to 30 September 2022 that will be paid on 7 December 2022.
2. Includes MPACT's 50% effective interest in The Pinnacle Gangnam.

Note: Where “Hong Kong” or “HK” is mentioned, it refers to the Hong Kong Special Administrative Region.

# Key Highlights (cont'd)

## Financial Performance

- 1H FY22/23 gross revenue and net property income (“NPI”) both recorded 44.9% yoy increase mainly due to contribution from properties acquired through the merger<sup>1</sup> and higher contribution from VivoCity and Mapletree Business City (“MBC”)
- 1H FY22/23 DPU totalled 4.94 Singapore cents

## Capital Management

- Launched S\$5.0 billion Euro Medium Term Securities Programme to boost funding diversification

## Portfolio Performance

- Achieved 96.9% committed occupancy, with majority of markets posting higher commitment levels
- Positive rental reversion secured in most markets

## Portfolio Performance (cont'd)

- Renewed major leases at Bank of America HarbourFront (“BOAHF”), Gateway Plaza and Festival Walk<sup>2</sup> ahead of expiry
- Completed electricity tender for Singapore properties

### VivoCity

- Healthy recovery momentum with 2Q FY22/23 tenant sales continuing to surpass pre-COVID levels
- Asset enhancement initiative (“AEI”) involving conversion of part L1 anchor space into new retail zone

### Festival Walk

- Government support and easing COVID measures boosted footfall and tenant sales recovery in 2Q FY22/23

1. Refers to the merger with Mapletree North Asia Commercial Trust that was completed on 21 July 2022.  
2. The major leases at Gateway Plaza and Festival Walk were concluded after 30 September 2022.





# Financial Performance

# 1H FY22/23 Financial Performance

Boosted by contribution from properties acquired through the merger, higher contribution from VivoCity and MBC, partially offset by higher finance costs

| S\$'000 unless otherwise stated                  | 1H FY22/23            | 1H FY21/22 | Variance |
|--------------------------------------------------|-----------------------|------------|----------|
| Gross Revenue                                    | 353,162 <sup>1</sup>  | 243,722    | ▲ 44.9%  |
| Property Operating Expenses                      | (77,987) <sup>1</sup> | (53,867)   | ▲ 44.8%  |
| Net Property Income                              | 275,175 <sup>1</sup>  | 189,855    | ▲ 44.9%  |
| Net Finance Costs                                | (60,935) <sup>1</sup> | (36,643)   | ▲ 66.3%  |
| Amount Available for Distribution to Unitholders | 200,970               | 146,456    | ▲ 37.2%  |
| Distribution per Unit (Singapore cents)          | 4.94                  | 4.39       | ▲ 12.5%  |

1. Gross revenue, property operating expenses, NPI and net finance costs do not include contribution from The Pinnacle Gangnam. MPACT will share profit after tax of The Pinnacle Gangnam based on its 50% effective interest.



# Financial Position

**NAV per Unit up to S\$1.81 mainly due to increase in investment properties resulting from the merger**

| S\$'000 unless otherwise stated                             | As at<br>30 September 2022 | As at<br>31 March 2022 |
|-------------------------------------------------------------|----------------------------|------------------------|
| Investment Properties                                       | 16,623,825                 | 8,821,000              |
| Investment in Joint Venture <sup>1</sup>                    | 115,188                    | -                      |
| Other Assets                                                | 411,382                    | 163,523                |
| <b>Total Assets</b>                                         | <b>17,150,395</b>          | <b>8,984,523</b>       |
| Net Borrowings                                              | 6,792,976                  | 3,004,334              |
| Other Liabilities                                           | 611,183                    | 186,652                |
| <b>Net Assets</b>                                           | <b>9,746,236</b>           | <b>5,793,537</b>       |
| Represented by:                                             |                            |                        |
| • Unitholders' Funds                                        | 9,484,257                  | 5,793,537              |
| • Perpetual Securities Holders and Non-controlling Interest | 261,979                    | -                      |
| Units in Issue ('000)                                       | 5,233,433                  | 3,323,514              |
| <b>Net Asset Value per Unit (S\$)</b>                       | <b>1.81</b>                | <b>1.74</b>            |

1. Relates to MPACT's 50% effective interest in The Pinnacle Gangnam.

# Key Financial Indicators

## Maintained robust set of financial indicators

|                                                               | As at<br>30 September 2022        | As at<br>30 June 2022    | As at<br>30 September 2021 |
|---------------------------------------------------------------|-----------------------------------|--------------------------|----------------------------|
| Gross Debt Outstanding                                        | <b>S\$6,946.5 mil<sup>1</sup></b> | <b>S\$3,014.0 mil</b>    | <b>S\$2,997.0 mil</b>      |
| Aggregate Leverage Ratio                                      | <b>40.1%<sup>2</sup></b>          | <b>33.8%</b>             | <b>33.7%</b>               |
| Adjusted Interest Coverage Ratio<br>(12-month trailing basis) | <b>4.4 times<sup>3</sup></b>      | <b>4.9 times</b>         | <b>4.8 times</b>           |
| % of Fixed Rate Debt                                          | <b>72.5%</b>                      | <b>78.6%</b>             | <b>72.6%</b>               |
| Weighted Average All-In Cost of Debt (p.a.) <sup>4</sup>      | <b>2.44%<sup>5</sup></b>          | <b>2.53%<sup>6</sup></b> | <b>2.42%<sup>7</sup></b>   |
| Average Term to Maturity of Debt                              | <b>3.0 years</b>                  | <b>3.0 years</b>         | <b>3.8 years</b>           |
| MPACT Corporate Rating <sup>8</sup> (by Moody's)              | <b>Baa1 (stable)</b>              | <b>Baa1 (stable)</b>     | <b>Baa1 (stable)</b>       |

1. Includes share attributable to non-controlling interests and MPACT's proportionate share of joint venture's gross debt.

2. Based on total gross debt divided by total deposited property (excludes share attributable to non-controlling interests and includes MPACT's proportionate share of joint venture). Correspondingly, the total gross debt and perpetual securities to net asset value ratio was 75.9%.

3. Adjusted to include the effects of perpetual securities. Excluding the effects of perpetual securities, the interest cover ratio (on a trailing 12-month basis) was 4.4 times.

4. Including amortised transaction costs.

5. Annualised based on 1H ended 30 September 2022.

6. Annualised based on the quarter ended 30 June 2022.

7. Annualised based on 1H ended 30 September 2021.

8. The corporate ratings by Moody's as at 30 June 2022 and 30 September 2021 are for Mapletree Commercial Trust.



# Debt Profile (as at 30 September 2022)

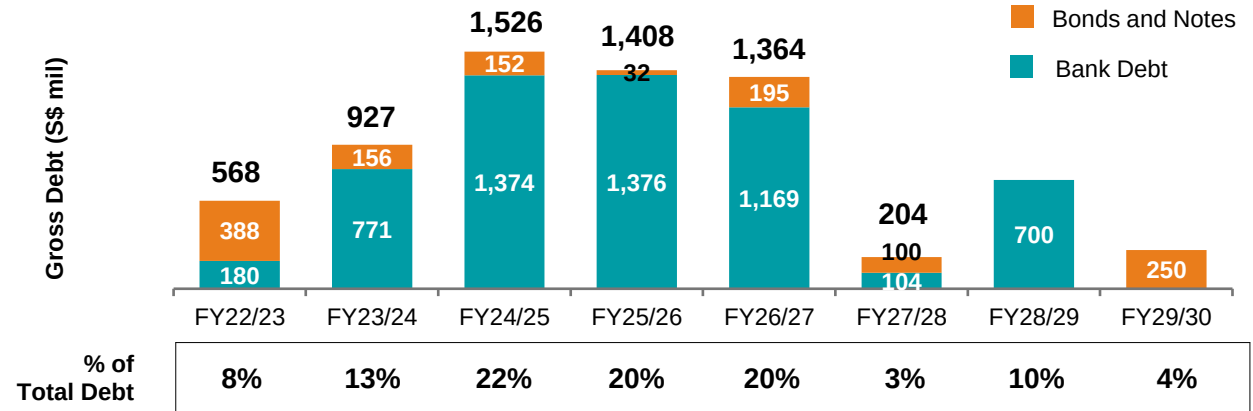
Established S\$5.0 billion Euro Medium Term Securities Programme to boost funding diversification

## Strong capital structure & liquidity

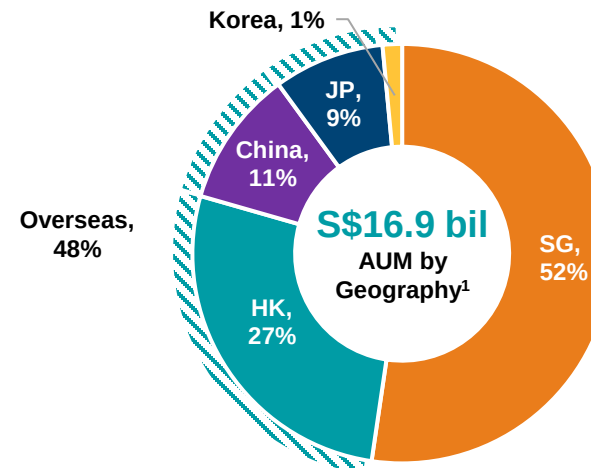
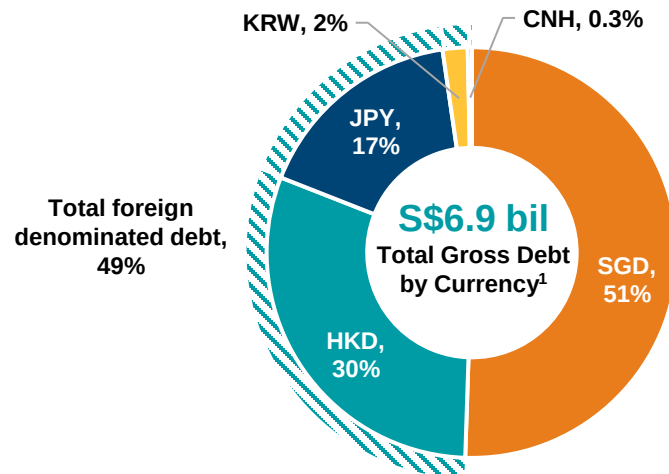
**Total Gross Debt**  
**S\$6,946.5 mil**

**Available Liquidity**  
**~S\$1.3 bil**  
of cash and undrawn  
committed facilities

## Well-distributed debt maturity profile



## Debt profile by currency largely mirrors AUM composition by geography

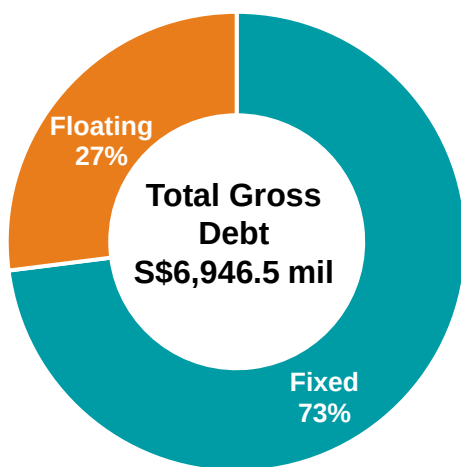


1. Include MPACT's 50% effective interest in The Pinnacle Gangnam's investment property and gross debt. Total may not add up to 100% due to rounding differences.

# Interest Rate and Forex Management (as at 30 September 2022)

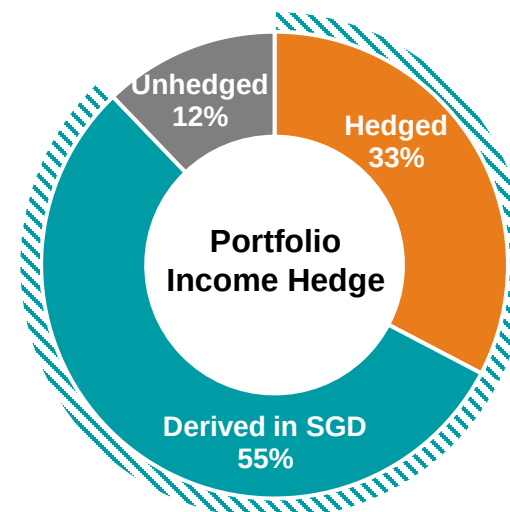
Every 50 bps change in benchmark rates estimated to impact DPU by 0.16 cent p.a.

~73% of Total Debt Hedged/Fixed



| Fixed         | 73% |
|---------------|-----|
| Floating      | 27% |
| ▪ SGD         | 14% |
| ▪ HKD         | 11% |
| ▪ JPY         | 2%  |
| ▪ CNH and KRW | <1% |

~88% of Distributable Income Derived or Hedged to SGD



| Distributable Income             | Hedge Ratio      |
|----------------------------------|------------------|
| ▪ Hedged (HKD, CNH, JPY and KRW) | 33% <sup>1</sup> |
| ▪ SGD                            | 55%              |
| ▪ Unhedged                       | 12%              |

1. Based on rolling four quarters of distributable income.

# Distribution Details

## Adoption of quarterly reporting framework and distribution with effect from 3Q FY22/23

|                     |                                                |
|---------------------|------------------------------------------------|
| Distribution Period | 21 July 2022 to 30 September 2022 <sup>1</sup> |
| Distribution Amount | 1.90 Singapore cents per Unit                  |

### Distribution Timetable

|                                    |                                    |
|------------------------------------|------------------------------------|
| Notice of Record Date              | Thursday, 27 October 2022          |
| Last Day of Trading on “cum” Basis | Wednesday, 2 November 2022         |
| Ex-Date                            | Thursday, 3 November 2022          |
| Record Date                        | 5.00 p.m., Friday, 4 November 2022 |
| Distribution Payment Date          | Wednesday, 7 December 2022         |

1. There was an MCT Clean-up Distribution of 3.04 Singapore cents per Unit for the period from 1 April 2022 to 20 July 2022 that was paid on 25 August 2022.



# Portfolio Highlights





# Portfolio Highlights

## Portfolio<sup>1</sup>



### Committed Occupancy

**96.9%**



### Total NLA Renewed & Re-let<sup>2</sup>

**223,068** sq ft  
Retail

**848,363** sq ft  
Office/Business Park



### Rental Reversion

**+1.1%**



### Tenant Retention Rate

**70.4%**

## VivoCity



### Tenant Sales

**▲ 48.4%**  
year-on-year



### Shopper Traffic

**▲ 49.4%**  
year-on-year

## Festival Walk



### Tenant Sales

**▼ 0.5%**  
year-on-year



### Shopper Traffic

**▼ 0.7%**  
year-on-year

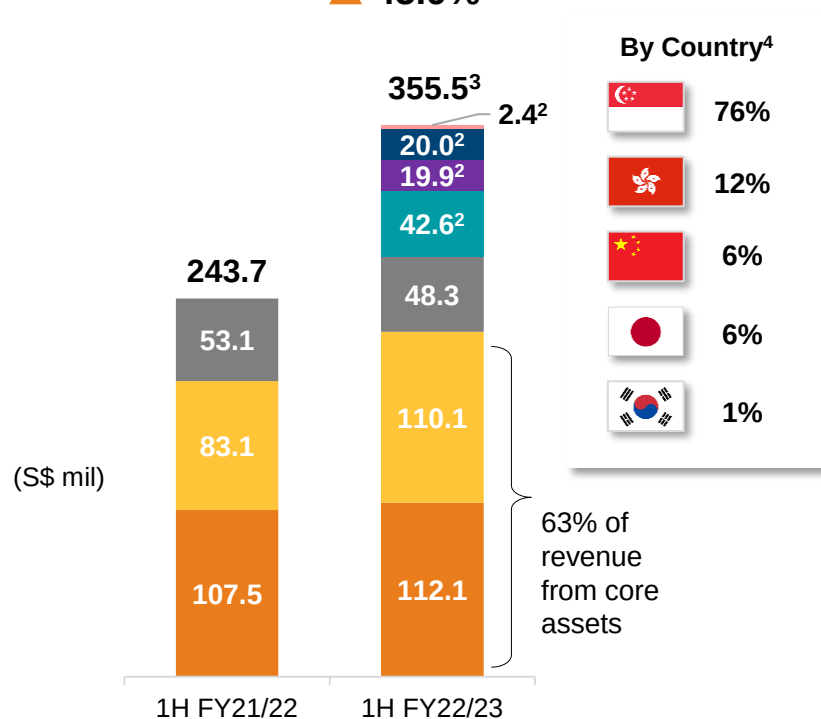
1. Data are for 1H FY22/23 except for committed occupancy which is reported as at 30 September 2022.
2. Only includes leases with expiry dates in FY22/23

# 1H FY22/23 Segmental Results

Higher revenue and NPI due to contribution from properties acquired through merger as well as higher contribution from core assets

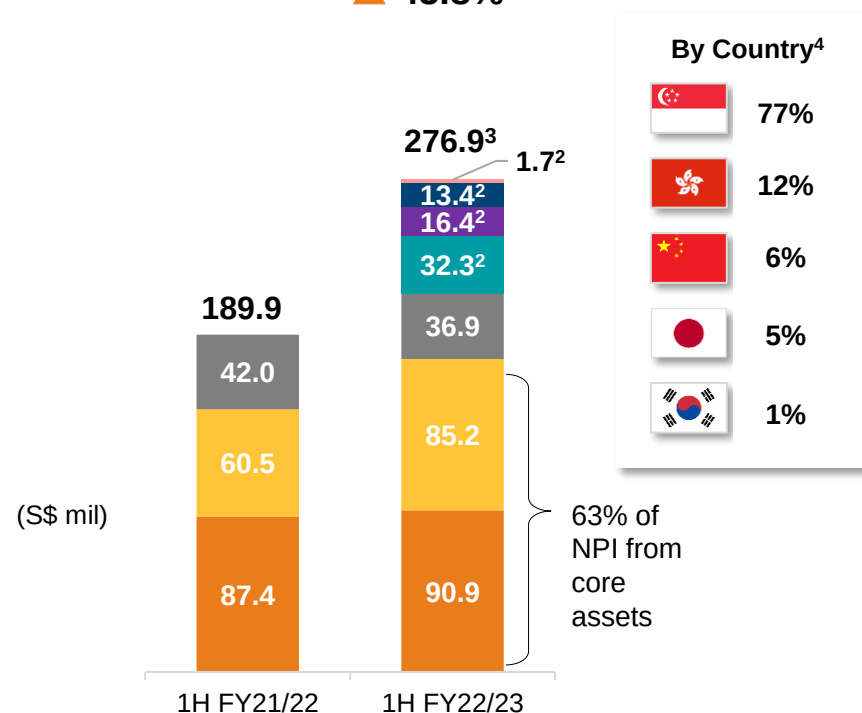
## Contribution to Gross Revenue<sup>1</sup>

▲ 45.9%



## Contribution to NPI<sup>1</sup>

▲ 45.8%



MBC, SG   VivoCity, SG   Festival Walk, HK   China properties   Japan properties   Other SG properties   The Pinnacle Gangnam, KR

1. The Contribution to Gross Revenue and NPI include MPACT's 50% effective share of gross revenue and NPI from The Pinnacle Gangnam.
2. These properties were acquired as a result of the merger that was completed on 21 July 2022. Consequently, contribution to gross revenue and NPI are for the period from 21 July 2022 to 30 September 2022.
3. Total does not add up due to rounding differences.
4. Do not add up to 100% due to rounding differences.



# Portfolio Committed Occupancy

Portfolio achieved 96.9% committed occupancy, with majority of markets posting higher commitment levels

|                          | As at<br>30 September 2022<br>(%) | As at<br>30 June 2022<br>(%) | As at<br>30 September 2021<br>(%) |
|--------------------------|-----------------------------------|------------------------------|-----------------------------------|
| MBC, SG                  | 98.4                              | 98.2                         | 97.0                              |
| VivoCity, SG             | 98.9                              | 98.5                         | 99.6                              |
| Other SG properties      | 93.9                              | 93.5                         | 89.5                              |
| Festival Walk, HK        | 99.8                              | 99.4                         | 99.9                              |
| China properties         | 92.5                              | 95.1                         | 97.0                              |
| Japan properties         | 97.6                              | 97.8                         | 97.8                              |
| The Pinnacle Gangnam, KR | 97.9                              | 97.9                         | 97.7                              |
| <b>MPACT Portfolio</b>   | <b>96.9</b>                       | <b>97.2</b>                  | <b>97.0</b>                       |

# 1H FY22/23 Leasing Update

Positive rental reversion achieved in most markets, with total ~1.1 mil square feet NLA renewed or re-let

|                          | Number of Leases Committed | Retention Rate by NLA (sq ft) (%) | Rental Reversion <sup>1</sup> (%) |
|--------------------------|----------------------------|-----------------------------------|-----------------------------------|
| MBC, SG                  | 17                         | 68.5                              | 3.8                               |
| VivoCity, SG             | 80                         | 74.6                              | 7.7                               |
| Other SG properties      | 25                         | 84.1                              | -0.2                              |
| Festival Walk, HK        | 55                         | 63.8                              | -11.5                             |
| China properties         | 21                         | 59.4                              | 7.7                               |
| Japan properties         | 25                         | 61.2                              | 0.9                               |
| The Pinnacle Gangnam, KR | 5                          | 100.0                             | 14.2                              |
| <b>MPACT Portfolio</b>   | <b>228</b>                 | <b>70.4</b>                       | <b>1.1</b>                        |

1. On committed basis for all leases with expiry dates in FY22/23, rental reversion is calculated based on the change in the average effective fixed rental rates of the new leases compared to the expiring leases. It takes into account rent-free periods and step-up rental rates over the lease term (if any). It excludes rental rates for short-term leases that are less than or equal to 12 months where rental rates are not reflective of prevailing market rents that are on normal lease tenure basis.

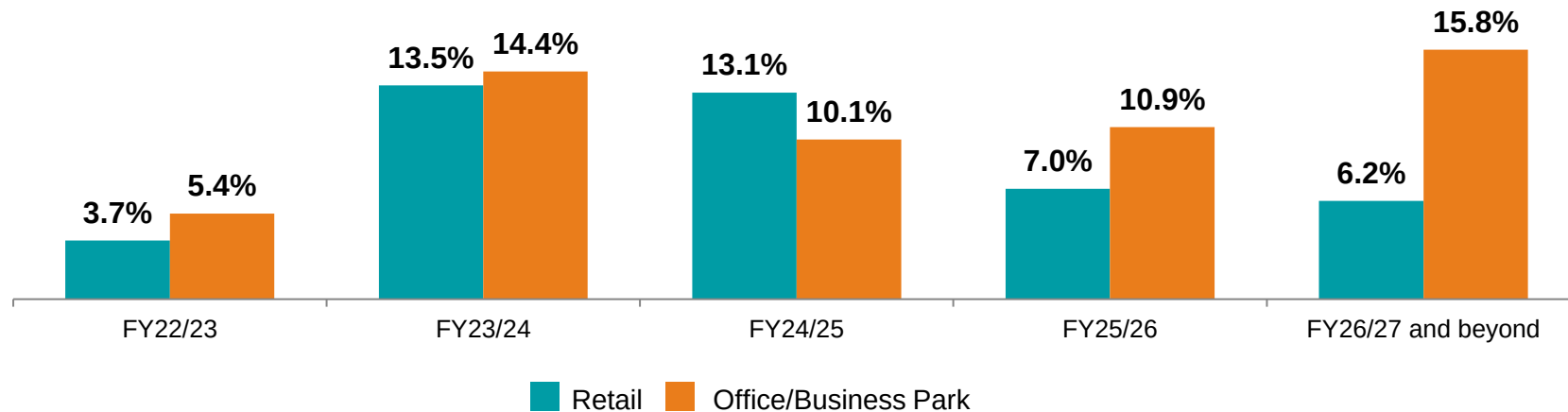
# Lease Expiry Profile (as at 30 September 2022)

## Portfolio resilience supported by manageable lease expiries

### Weighted Average Lease Expiry (“WALE”) by Gross Monthly Income (“GRI”)

|                                                  |                                   |                                                 |
|--------------------------------------------------|-----------------------------------|-------------------------------------------------|
| <b>Portfolio</b><br><b>2.4 years<sup>1</sup></b> | <b>Retail</b><br><b>2.1 years</b> | <b>Office/Business Park</b><br><b>2.7 years</b> |
|--------------------------------------------------|-----------------------------------|-------------------------------------------------|

### Lease Expiry Profile by Percentage of Monthly GRI<sup>2</sup>



Note: The portfolio lease expiry profile and WALE are based on the expiry dates of committed leases.

1. Based on committed leases renewed or re-let as at 30 September 2022, including leases commencing after 30 September 2022. Based on the date of commencement of leases, portfolio WALE was 2.1 years.
2. Total does not add up to 100% due to rounding differences.



# Overall Top 10 Tenants

Top ten tenants contributed 22.6%<sup>1</sup> of gross rental income

|       | Tenant                                                     | Property(ies)                               | % of Gross Rental Income<br>(as at 30 September 2022) |
|-------|------------------------------------------------------------|---------------------------------------------|-------------------------------------------------------|
| 1     | Google Asia Pacific Pte. Ltd.                              | MBC                                         | 5.8%                                                  |
| 2     | BMW <sup>RENEWED</sup> <sup>2</sup>                        | Gateway Plaza                               | 3.9%                                                  |
| 3     | Seiko Instruments Inc.                                     | SII Makuhari Building                       | 2.0%                                                  |
| 4     | TaSTe                                                      | Festival Walk                               | 2.0%                                                  |
| 5     | The Hongkong and Shanghai Banking Corporation Limited      | MBC and Festival Walk                       | 1.9%                                                  |
| 6     | Hewlett-Packard Japan, Ltd.                                | Hewlett-Packard Japan Headquarters Building | 1.9%                                                  |
| 7     | NTT Urban Development                                      | mBAY POINT Makuhari                         | 1.8%                                                  |
| 8     | Merrill Lynch Global Services Pte. Ltd. <sup>RENEWED</sup> | BOAHF                                       | 1.7%                                                  |
| 9     | (Undisclosed tenant)                                       | -                                           | -                                                     |
| 10    | Arup <sup>RENEWED</sup> <sup>2</sup>                       | Festival Walk                               | 1.6%                                                  |
| Total |                                                            |                                             | 22.6% <sup>1</sup>                                    |

1. Excluding the undisclosed tenant.
2. Renewed after 30 September 2022.

# Portfolio Tenant Trade Mix (as at 30 September 2022)

| Trade Mix |                                                 | % of Gross Rental Income |
|-----------|-------------------------------------------------|--------------------------|
| 1         | IT Services & Consultancy                       | 14.4%                    |
| 2         | F&B                                             | 12.9%                    |
| 3         | Banking & Financial Services                    | 8.4%                     |
| 4         | Fashion                                         | 7.8%                     |
| 5         | Machinery / Equipment / Manufacturing           | 5.9%                     |
| 6         | Departmental Store / Supermarket / Hypermarket  | 5.3%                     |
| 7         | Real Estate / Construction                      | 4.8%                     |
| 8         | Beauty & Health                                 | 4.0%                     |
| 9         | Automobile                                      | 4.0%                     |
| 10        | Professional & Business Services                | 3.8%                     |
| 11        | Government Related                              | 3.7%                     |
| 12        | Luxury Jewellery, Watches & Fashion Accessories | 3.2%                     |
| 13        | Consumer Goods & Services                       | 2.4%                     |
| 14        | Shipping Transport                              | 2.3%                     |
| 15        | Electronics (Office)                            | 2.3%                     |
| 16        | Consumer Electronics                            | 2.2%                     |
| 17        | Sports                                          | 2.1%                     |
| 18        | Lifestyle                                       | 2.0%                     |
| 19        | Others <sup>1</sup>                             | 8.3%                     |
| Total     |                                                 | 100.0% <sup>2</sup>      |

1. Others include Pharmaceutical, Leisure & Entertainment, Convenience & Retail Services, Trading, Optical, Education & Enrichment, Energy, Medical and Others.

2. Total does not add up to 100% due to rounding differences.

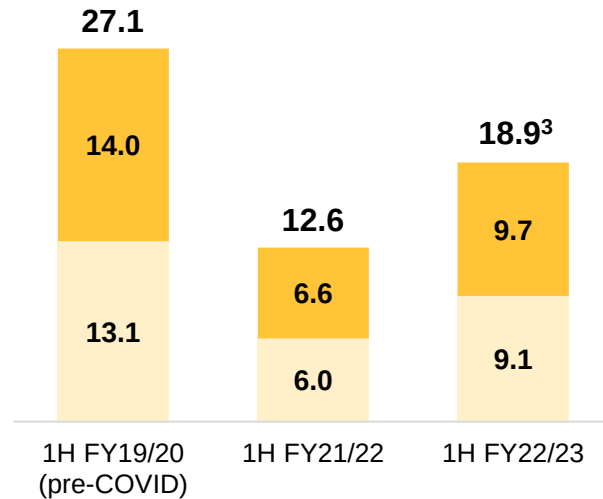
# VivoCity – Continued Steady Recovery Momentum

Healthy momentum with 2Q FY22/23 tenant sales continuing to surpass pre-COVID levels<sup>1</sup>

## Shopper Traffic (mil)

▲ 49.4%

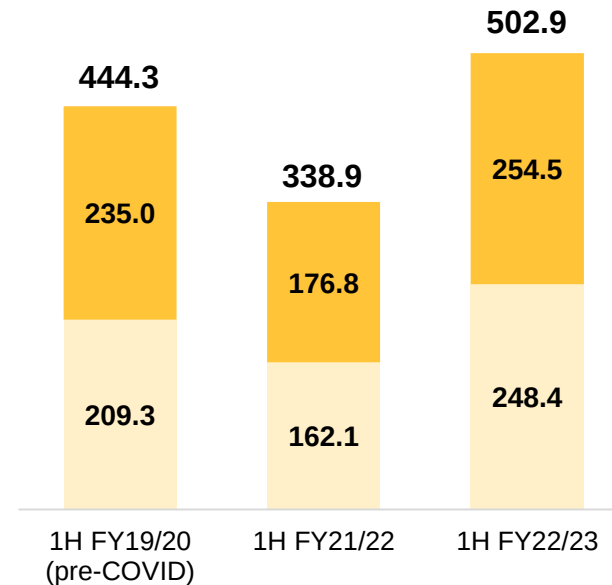
year-on-year



## Tenant Sales (\$ mil)<sup>2</sup>

▲ 48.4%

year-on-year



1Q 2Q

1. Compared against 2Q FY19/20.
2. Includes estimates of tenant sales for a small portion of tenants.
3. Does not add up due to rounding differences.

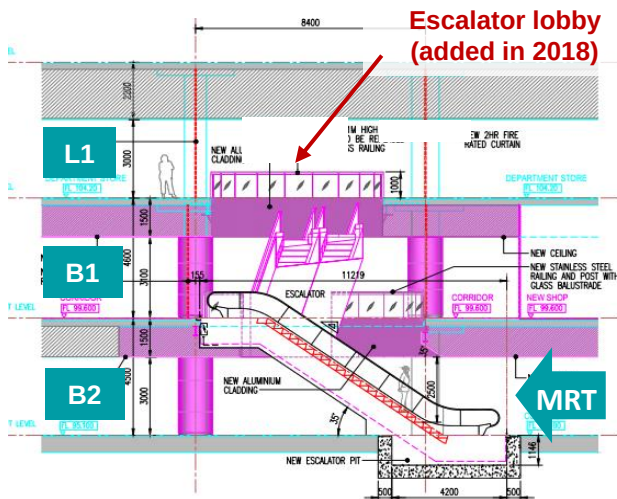


# VivoCity – Asset Enhancement Initiative

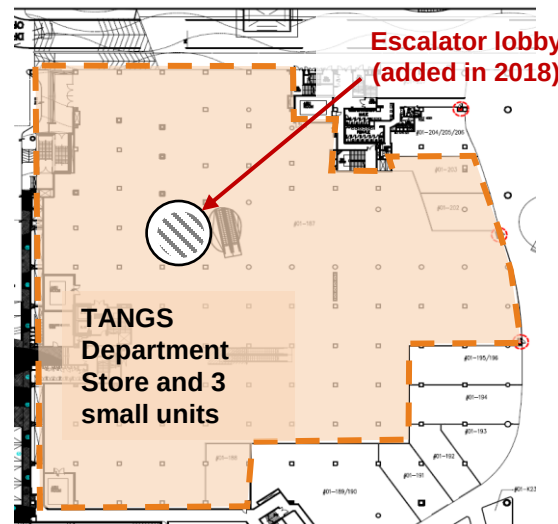
Reconfiguration exercise of ~80,000 square feet includes conversion of part L1 anchor space into new retail zone

- Utilises escalator node added in 2018 to activate new shopper discharge channel
- ~56,000 square feet new retail zone on L1<sup>1</sup> provides seamless integration for shoppers from basement levels
- Opportunity to introduce F&B and lifestyle offerings, while TANGS department store optimises L1 and L2 footprint from 75,000 square feet to 51,000 square feet
- Strengthens VivoCity's offering and improves connectivity
- Majority of space committed, with progressive opening expected from mid-2023
- Entire AEI to deliver estimated ROI of more than 10%<sup>2</sup> on stabilised basis

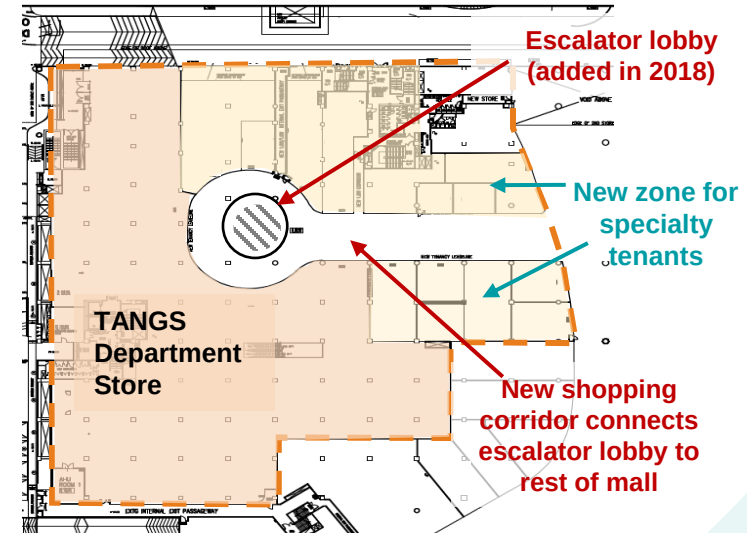
Side Elevation of Escalator from B2 to L1



Before AEI – L1 Floorplan



After AEI – L1 Floorplan



1. Comprises a ~18,000 square feet new zone for specialty tenants and ~38,000 square feet for TANGS department store on L1.
2. Based on estimated capital expenditure of S\$13 million.



# VivoCity – Continuous Effort to Inject Novelty

New and expanding tenants offer shoppers wider and more exciting choices



Nike, L1 – Expanded and re-opened with bigger floor space to offer wider array of footwear, apparel and to better serve shoppers



Café Q Classified, B1 – Instagram-worthy Japanese-local fusion cafe



Mamma Mia! Trattoria E Caffè, L1 – Casual restaurant serving true and simple Italian fare



Jelebu Dry Laksa, L2 – Well-known for its signature seafood-centric Dry Laksa and other local dishes



Gong Yuan Ma La Tang, B2 – Popular casual eatery specialising in spicy mala hot pot dishes

Note: The above only represents a portion of tenants that were introduced in 2Q FY22/23.



# VivoCity – Engaging Shoppers & Drawing Foot Traffic

Resumption of atrium activities attracted lively crowds



TANGS Mid-Autumn Fair 2022



SkillsFuture Festival by government statutory board, Workforce Singapore, to encourage skills upgrading and training



Kenwood & DeLonghi Roadshow by Best Denki



Audi Car Roadshow

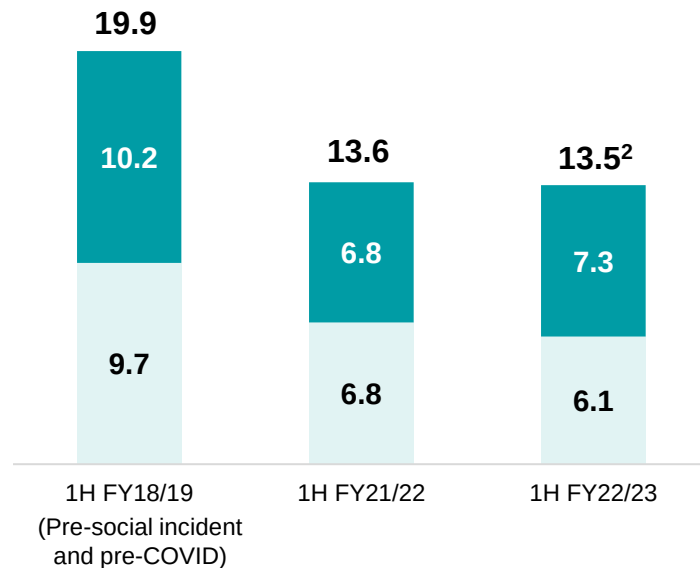
# Festival Walk – Shopper Traffic and Tenant Sales

Government consumption vouchers and gradual reopening of borders boosted footfall and tenant sales recovery in 2Q FY22/23

## Shopper Traffic (mil)

▼ 0.7%

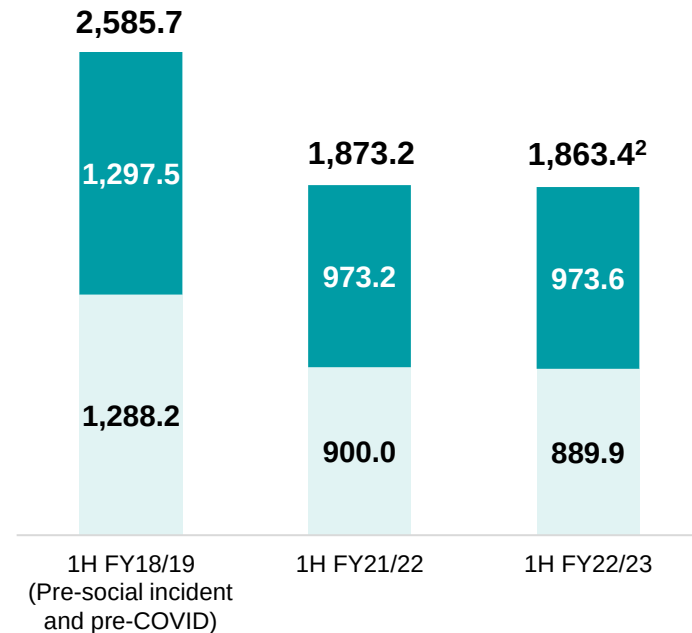
year-on-year



## Tenant Sales (HKD mil)<sup>1</sup>

▼ 0.5%

year-on-year



1Q 2Q

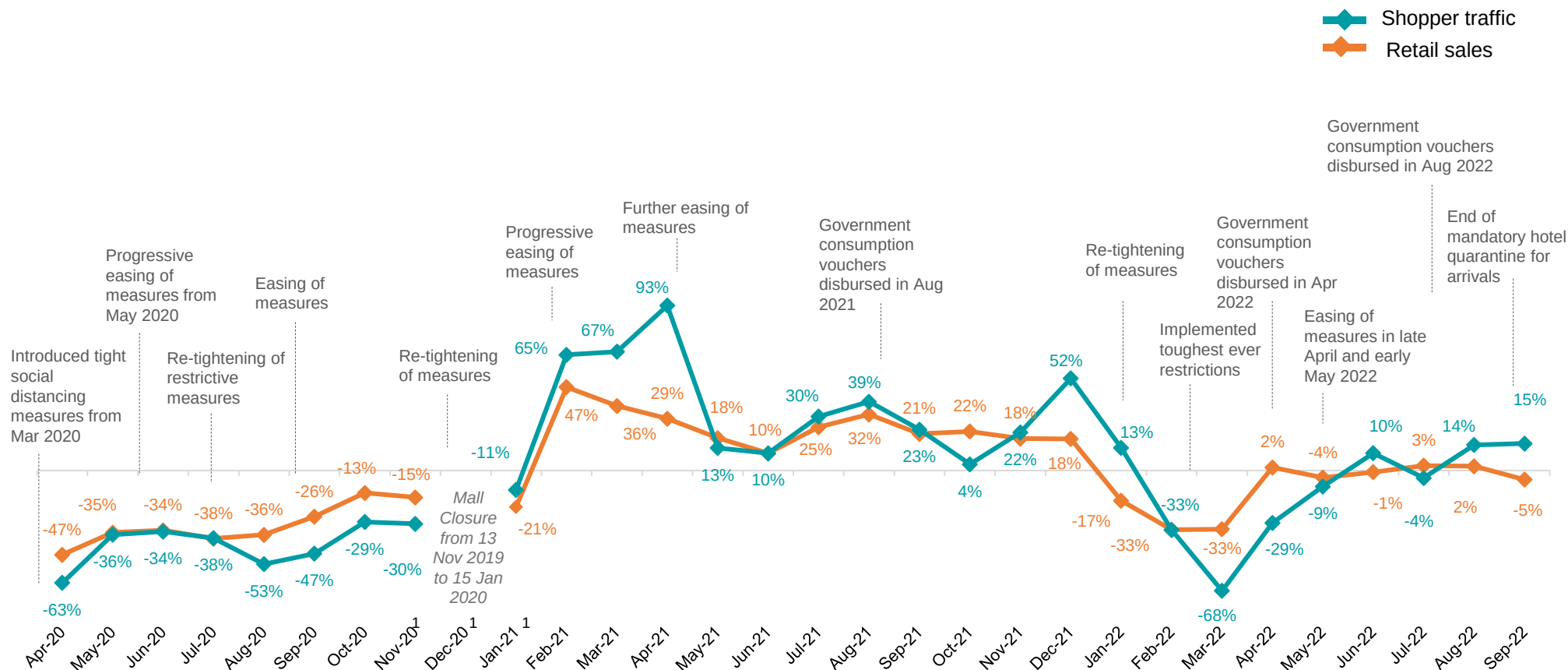
1. Includes estimates of tenant sales for a small portion of tenants.
2. Total does not add up due to rounding differences.



# Festival Walk – Shopper Traffic and Tenant Sales

Further easing of COVID measures and reopening of borders expected to support recovery

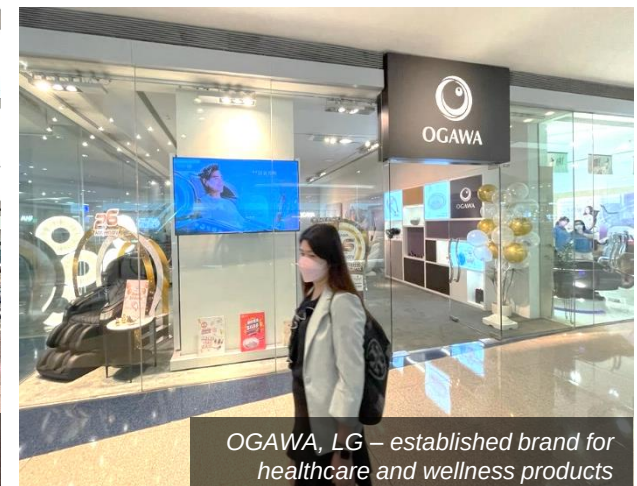
Monthly Tenant Sales and Shopper Traffic  
(year-on-year comparison)



1. Festival Walk was closed from 13 November 2019 to 15 January 2020. Thus, year-on-year comparison was not available for December 2020. For a like-for-like year-on-year comparison, November 2020 was adjusted to include only sales and footfall from 1 to 12 November 2020 while January 2021 was adjusted to include only sales and footfall from 16 to 31 January 2021.

# Festival Walk – Strengthening its Appeal as Lifestyle Hub

Introducing new F&B concepts and popular lifestyle brands



Note: The above only represents a portion of tenants that were introduced in 2Q FY22/23.



# Festival Walk – Strengthening its Appeal as Lifestyle Hub

Curated roadshows and events to reinforce mall positioning and drive footfall







# Commitment to Sustainability

*Mapletree Business City, SG*



# Reaffirming Our Commitment to Sustainability

12 material factors mapped to United Nations Sustainable Development Goals (“SDGs”)

## Underpinned by four ESG pillars

Material Factors

SDGs

Initiatives

### Business Resilience

1. Economic Performance
2. Quality, Sustainable Products and Services
3. Strong Partnerships



### Responsible Business Practices

4. Ethical Business Conduct
5. Compliance with Laws and Regulations



### Engaging People and Communities

6. Health and Safety
7. Employee Engagement and Talent Management
8. Diversity and Equal Opportunity
9. Community Impact



### A Greener Environment

10. Energy and Climate Change
11. Water Management
12. Waste Management



## Mapletree Group's refreshed sustainability strategy will include a “net-zero by 2050” roadmap

- Strive to provide unitholders with relatively attractive ROI through regular and steady distributions
- Proactive engagement with key stakeholders
- Formalised Board Diversity Policy
- Adopted groupwide policies relating to sustainable operations, development, renewable energy and sustainable investment
- Active engagement with employees via various platforms
- Organise regular health and safety trainings for relevant employees
- Improve landlord's like-for-like energy and water intensity of FY19/20's baseline
- Increase solar energy generating capacity

# 1H FY22/23 Sustainability Highlights



## Green Financing

- ✓ Established a green finance framework for MPACT



## ESG Benchmarking

- ✓ Maintained GRESB Three Star rating for 2<sup>nd</sup> year of participation

## Some CSR Activities held in 1H FY22/23



Tree Planting at VivoCity



Venue sponsorship for TENG Ensemble's 'Once Upon A Full Moon' Performance to promote arts and music



Mooncake Charity Sale at Festival Walk for Wai Yin Association



Charity Bazaar at Sandhill Plaza in support of Pudong Handicapped League



# Outlook



*Mapletree Business City, SG*

## Singapore Retail<sup>1</sup>

- Retail indicators continued to show signs of recovery with the lifting of COVID-19 restrictions, further supported by improved business and consumer confidence in Q1 and Q2 2022.
- Approximately 1.23 million square feet of space is expected to be delivered from 2022 to 2024, translating to 412,000 square feet per year, lower than the past five-year annual average of 715,000 square feet.
- Consequently, the limited upcoming supply should support improvements in occupancy levels and rents and retail absorption is expected to recover. However, global inflationary pressures, rising energy prices, interest rate hikes, supply chain disruptions, and manpower shortages will pose challenges.

## Singapore Office<sup>1</sup>

- Moderate economic growth and eased workplace restrictions will boost confidence in office leasing and expansion plans. The CBD is expected to have the strongest rebound due to resilient demand by traditional occupier sectors.
- Approximately 4.44 million square feet of space is expected to be delivered from 2022 to 2024, translating to 1.48 million square feet per year, lower than the past five-year annual average of 1.57 million square feet.
- Island-wide rents are expected to continue on an upward growth trajectory on the back of diversified occupier demand and relatively limited supply.

## Singapore Business Parks<sup>1</sup>

- Robust demand for business park space has been driven by high-value and knowledge industries, on the back of eased restrictions and output expansions in industrial sectors, and is expected to continue for the next few years.
- Approximately 3.17 million square feet of space is expected to be delivered from 2022 to 2024, translating to 1.05 million square feet annually predominately in the Rest of Island submarket. The Fringe submarket, where MBC is located, is not expected to be significantly impacted by the upcoming supply with its locational advantage and scale. Furthermore, about half of the upcoming developments are purpose-built to companies or catered for specialised sectors.
- The limited supply, coupled with high demand, has supported rental growth in Q1 and Q2 2022. Rental growth is expected to continue in the Fringe submarket particularly favouring the newer and higher specification developments that are preferred by tenants.

1. Source: Colliers, 11 October 2022



## Hong Kong Retail<sup>1</sup>

- The alleviation of the fifth wave of COVID and Phase II of the consumption voucher distribution scheme in August 2022 have lent support on retail sales in the short term.
- While a full-scale border re-opening has not been implemented, quarantine requirements for travellers have been removed. However, visitors are still subject to medical surveillance for three days and COVID-19 testing for seven days. As Mainland Chinese are still required to be quarantined upon returning home, a significant uptick in visitors from Mainland is unlikely until such requirements are also lifted. The locals will remain the key source of consumption in 2022.
- Vacancy levels are expected to remain largely unchanged for the rest of the year. A major recovery of rental rates for the retail market is not expected for this year and will depend on the return of visitors and an improvement in the general economic situation.

## Beijing Office<sup>1</sup>

- Market activities have dropped significantly due to lockdowns. Q3 2022 recorded negative net absorption largely driven by downsizing of some prominent internet companies and vacating by several state-owned enterprises.
- Market activity has gradually resumed since the end of May and demand is expected to rebound with the introduction of a normalised COVID prevention protocol. However, further recovery this year will be hindered as internet companies slow down expansion and look to acquire buildings for their own use.

## Shanghai Business Parks<sup>1</sup>

- With the end of lockdowns, leasing activities in Shanghai business parks have resumed in June 2022. Strong growth recorded by sectors such as biomedicine, integrated circuits and AI is expected to drive robust leasing demand. Colliers expects rents of Shanghai business parks to grow 1.8% year-on-year in 2022.
- Looking forward, the influx of supply in H2 2022 is likely to push up vacancy rates and limit rental growth in the short term.

## Japan Office<sup>1</sup>

- Rents have declined in general across Greater Tokyo and this rental downtrend is expected to continue due to the longer free rent periods across Greater Tokyo.
- New supply in 2023 will be significant in the five central wards of Tokyo, particularly in the Minato ward. However, the impact of new supply is not expected to be significant in the 18 wards of Tokyo, Yokohama and Chiba markets.
- Accordingly, vacancies are expected to increase in the five central wards of Tokyo, while the occupancy levels in the 18 wards of Tokyo, Yokohama and Chiba are expected to remain stable.

## Seoul Office<sup>1</sup>

- Demand from tech companies, one of the major leasing drivers in GBD, is expected to continue to grow. Rental levels are also expected to continue to increase with a lack of significant supply in GBD up until 2025.
- GBD's vacancy rates are now the lowest in Seoul compared to the other districts. With limited new supply, the vacancy rate in GBD is expected to remain low.

## Conclusion

- Although positive indicators have been observed in most of the markets, the external economic environment has deteriorated due to the ongoing Russia-Ukraine conflict. Increasing inflationary pressures especially from rising energy prices and interest rate hikes, as well as volatilities in the global financial markets could heighten downside risks.
- The Manager will keep its focus on maintaining healthy portfolio occupancy and steady rental income, while managing costs in a sustainable manner.
- In navigating the volatile interest rate environment, the management priority will be to ensure reasonable certainty over interest expenses while achieving an optimal balance of risks and costs
- MPACT, as a flagship commercial REIT with stability and scale across key gateway markets of Asia, is expected to stay resilient through economic cycles in the long term. The enlarged scale and stronger financial muscles will also enable the vehicle to pursue capital recycling, asset enhancement and acquisition opportunities.





# Thank You

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# Appendix 1: Market Information



# Singapore Retail – Market Overview

Limited upcoming supply should support likely occupancy and rents

## Key Retail Malls and Submarkets



- The HarbourFront/Alexandra micro-market under the Greater Southern Waterfront precinct is slated for an urban transformation under the Urban Redevelopment Authority (“URA”)’s Master Plan 2019, which will create a major gateway to “Future Live, Work and Play”.
- With an NLA of close to 1.1 million square feet, VivoCity is a key development in the HarbourFront/Alexandra precinct. This iconic development is directly connected to the HarbourFront MRT station and enjoys exceptional connectivity to Sentosa and the HarbourFront Centre.

## Planned New Supply

| Submarket                  | Property                                | Area ('000 sq ft) | Completion |
|----------------------------|-----------------------------------------|-------------------|------------|
| Orchard                    | Boulevard 88                            | 29.9              | 2022       |
| RCR                        | Grantral Mall @ Macpherson              | 67.5              | 2022       |
| Suburban                   | Surbana Jurong Campus                   | 1.5               | 2022       |
| Downtown (CBD ex. Orchard) | Guoco Midtown                           | 20.0              | 2022       |
| RCR                        | Shaw Plaza (A&A)                        | 64.3              | 2022       |
| Downtown (CBD ex. Orchard) | Hotel/Retail Development at Club Street | 20.2              | 2022       |
| RCR                        | Raffles Sentosa Resort & Spa Singapore  | 4.7               | 2022       |
| Suburban                   | Retail Devt at Bukit Batok Road         | 69.1              | 2022       |
| RCR                        | The Woodleigh Mall                      | 96.8              | 2023       |
| Downtown (CBD ex. Orchard) | IOI Central Boulevard Towers            | 15.6              | 2023       |

## Average Rents

### Orchard

**S\$37.41**

**per sq ft per month**

▲ 0.6% quarter-on-quarter (“qoq”)

### Suburban

**S\$30.21**

**per sq ft per month**

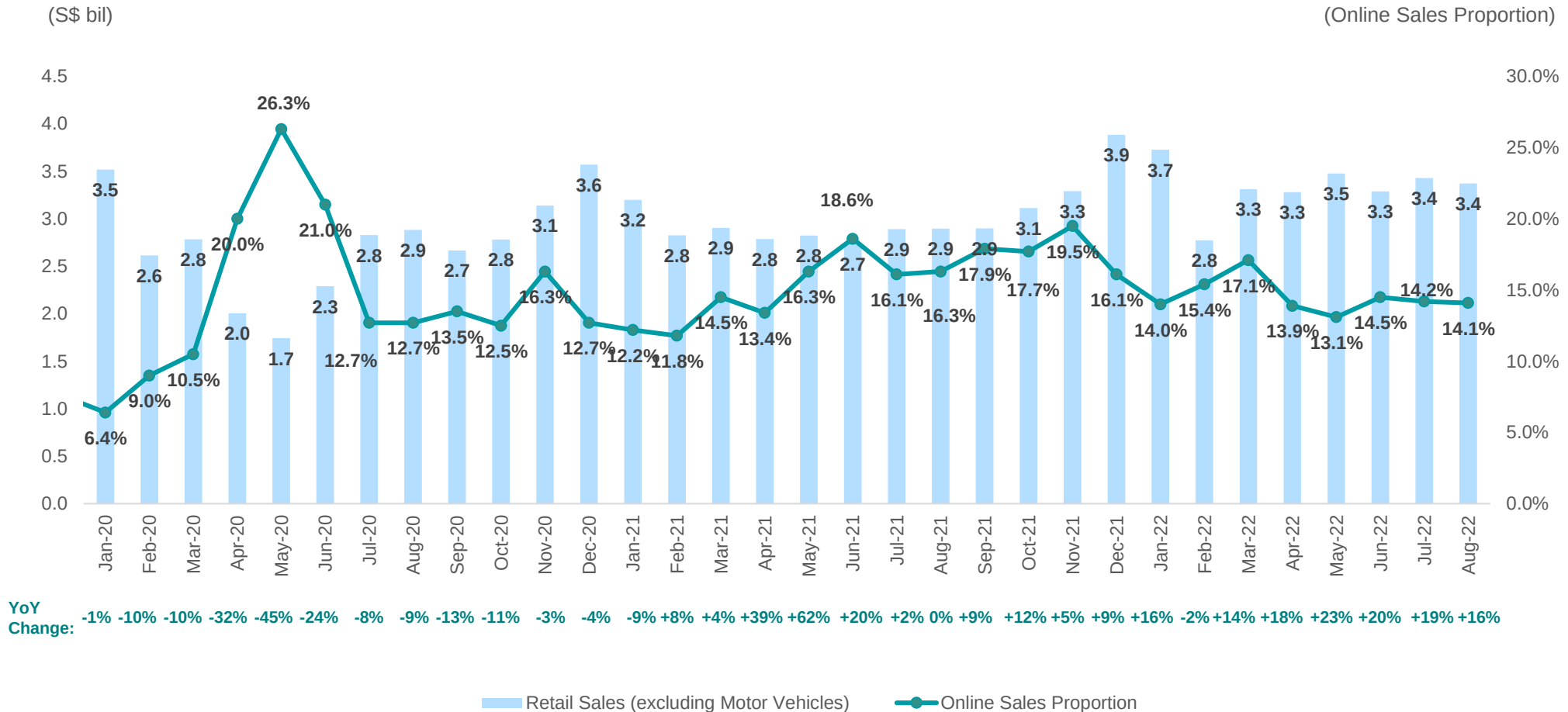
▲ 0.7% qoq

- Retail indicators continued to show signs of recovery with the lifting of COVID restrictions.
- Approximately 1.23 million square feet of space is expected to be delivered from 2022 to 2024, translating to 412,000 square feet per year, lower than the past five-year annual average of 715,000 square feet.



# Singapore Retail Sales Performance

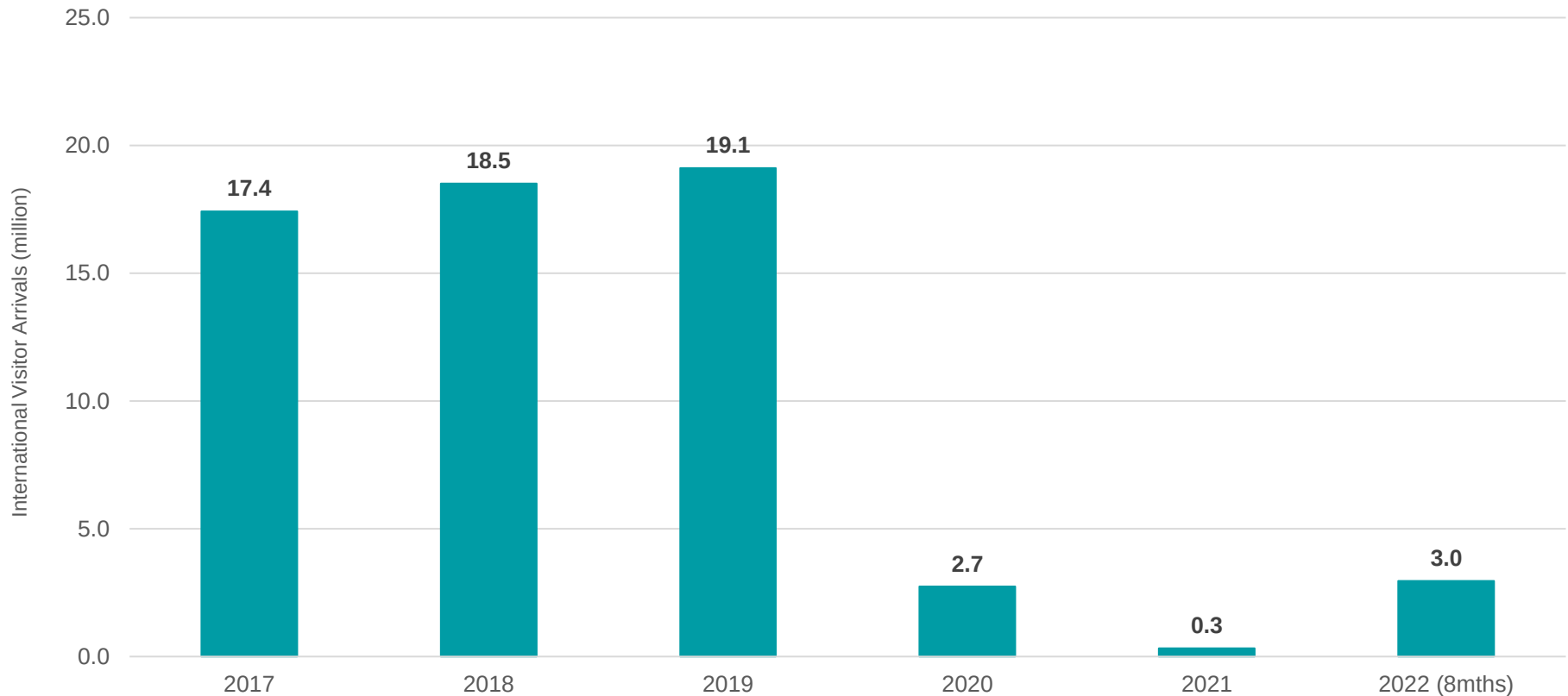
Improving retail sales due to easing COVID measures, with proportion of online sales remaining largely stable



Source: Department of Statistics Singapore

# Singapore Visitor Arrivals

**Tourist arrivals continued to grow for the 7<sup>th</sup> straight month in August 2022, the highest level observed since the imposition of strict COVID measures in March 2020**

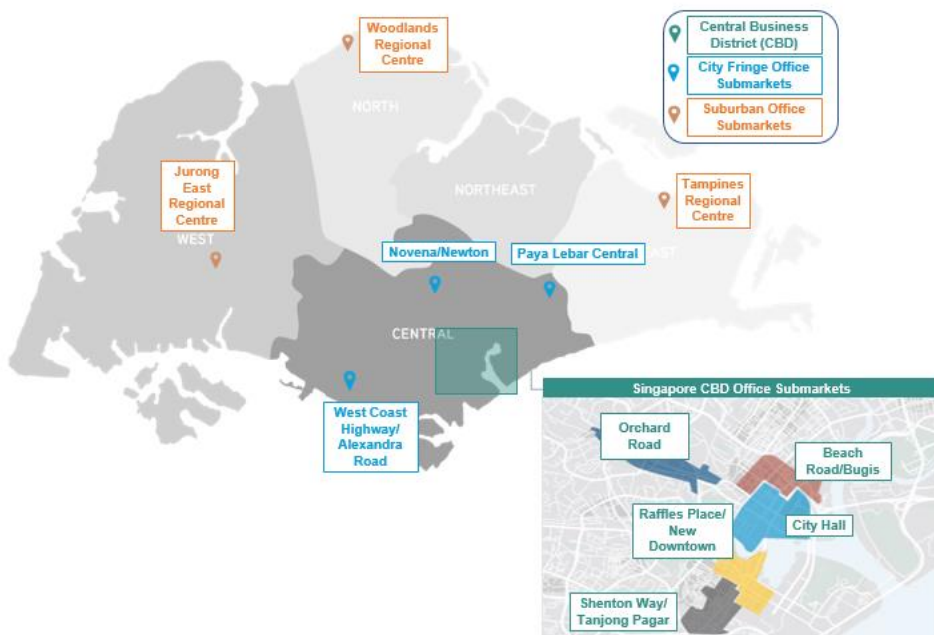


Source: Singapore Tourism Board, Singapore Department of Statistics

# Singapore Office – Market Overview

Leasing demand and rent growth picked up pace in Q1 and Q2 2022 with economic recovery and back-to-office momentum

## Key Office Districts



- The rising rents and tight vacancies in the CBD over the past few years have seen a move towards a decentralised business operation model.
- Our office assets are predominantly in the HarbourFront/Alexandra and Tanjong Pagar Micro-markets. In the longer term, with the gradual completion of projects under the Greater Southern Waterfront master plan, the myriad of new land uses, as well as refreshed supporting amenities and facilities, will position the precinct as the gateway to “Future Live, Work and Play”.

## Planned New Supply

| Submarket | Property                                        | Area ('000 sq ft) | Completion |
|-----------|-------------------------------------------------|-------------------|------------|
| Core CBD  | Hub Synergy Point Redevelopment                 | 131.2             | 2022       |
| Suburban  | Surbana Jurong Campus (Office Component)        | 211.6             | 2022       |
| Core CBD  | Guoco Midtown                                   | 709.1             | 2022       |
| RCR       | Shaw Plaza (A&A)                                | 1.2               | 2022       |
| Core CBD  | IOI Central Boulevard Towers                    | 1258.0            | 2023       |
| Core CBD  | 333 North Bridge Road                           | 40.0              | 2023       |
| RCR       | The Woodleigh Mall                              | 13.1              | 2023       |
| Core CBD  | Keppel Towers and Keppel Towers 2 Redevelopment | 526.1             | 2024       |
| RCR       | Labrador Tower                                  | 681.4             | 2024       |
| RCR       | Certis Cisco Redevelopment                      | 330.6             | 2024       |

## Average Rent – Islandwide

**S\$5.61**  
per sq ft per month  
▲ 5.1% qoq

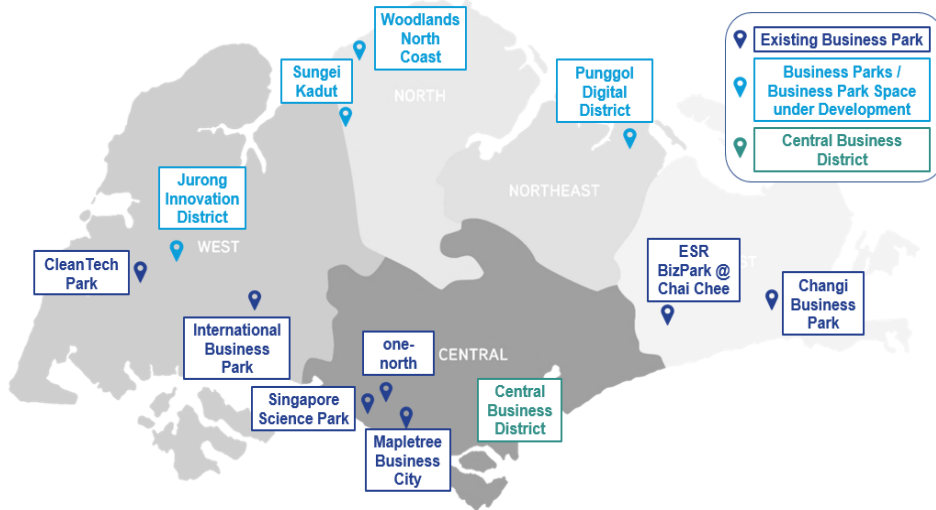
- Moderate economic growth and eased workplace restrictions will boost confidence in office leasing and expansion plans. CBD is expected to have the strongest rebound due to resilient demand by traditional occupier sectors.
- Approximately 4.44 million square feet of space is expected to be delivered from 2022 to 2024, translating to 1.48 million square feet per year, lower than the past five-year annual average of 1.57 million square feet.



# Singapore Business Parks – Market Overview

Robust demand for business park space expected to continue for the next few years

## Existing and Planned Business Park Clusters



- Business parks are campus-like business spaces that occupy at least five hectares of land. The campuses typically have lush greenery, a full suite of amenities and facilities and high quality building designs. These spaces are generally occupied by businesses that are engaged in advanced technology, research and development in high value-added and knowledge intensive activities.
- Mapletree Business City, located in the Fringe Submarket, and features Grade A building specifications within an integrated business hub with a full suite of contemporary amenities.

## Planned New Supply

| Submarket      | Property                                                                   | Area ('000 sq ft) | Completion |
|----------------|----------------------------------------------------------------------------|-------------------|------------|
| Rest of Island | Surbana Jurong Campus                                                      | 445.1             | 2022       |
| Rest of Island | Kajima Lab for Global Engineering, Architecture and Real Estate (The Gear) | 140.5             | 2023       |
| Rest of Island | Perennial Business City (A&A to existing BP development)                   | 111.4             | 2023       |
| Fringe         | Elementum                                                                  | 378.7             | 2023       |
| Rest of Island | Punggol Digital District                                                   | 1779.2            | 2024       |
| Fringe         | 7 Science Park Drive                                                       | 310.2             | 2024       |

**Average Rent –  
Fringe Submarket**  
**S\$4.51**  
**per sq ft per month**  
▲ 7.4% qoq

- Robust demand for business park space has been driven by high-value and knowledge industries, on the back of eased restrictions and output expansions in industrial sectors, and is expected to continue for the next few years.
- Approximately 3.17 million square feet of space expected to be delivered from 2022 to 2024, translating to 1.05 million square feet annually, of which most are predominantly located outside the fringe submarket.

# Hong Kong Retail – Market Overview

2022 GDP outlook downgraded amid weaker 1H performance and deterioration of global economic prospects

## Key Retail Areas



- Festival Walk is directly linked to the Kowloon Tong station, the interchange for the local underground Kwun Tong Line of the Mass Transit Railway of Hong Kong. With its direct connection to the MTR, Festival Walk is easily accessible from the north-eastern part of the New Territories, the whole of Kowloon Peninsula, Hong Kong Island and across the border from the Shenzhen area of China.
- The direct rail connectivity to the Shenzhen border will support on-going growth in the number of shoppers coming from China. Festival Walk also offers excellent direct access via private transport, providing 830 car parking spaces that are open 24 hours a day, seven days a week.

## Planned New Supply

| Submarket     | Property                       | Area ('000 sq ft) | Completion |
|---------------|--------------------------------|-------------------|------------|
| Sha Tin       | The Wai                        | 652.5             | 2023       |
| Kowloon East  | NKIL 6568                      | 262.0             | 2023       |
| Kowloon East  | Lifestyle at Kai Tak           | 807.2             | 2023 Q4    |
| Tsim Sha Tsui | West Kowloon Cultural District | 149.4             | 2024       |

## Average Rent – Kowloon East

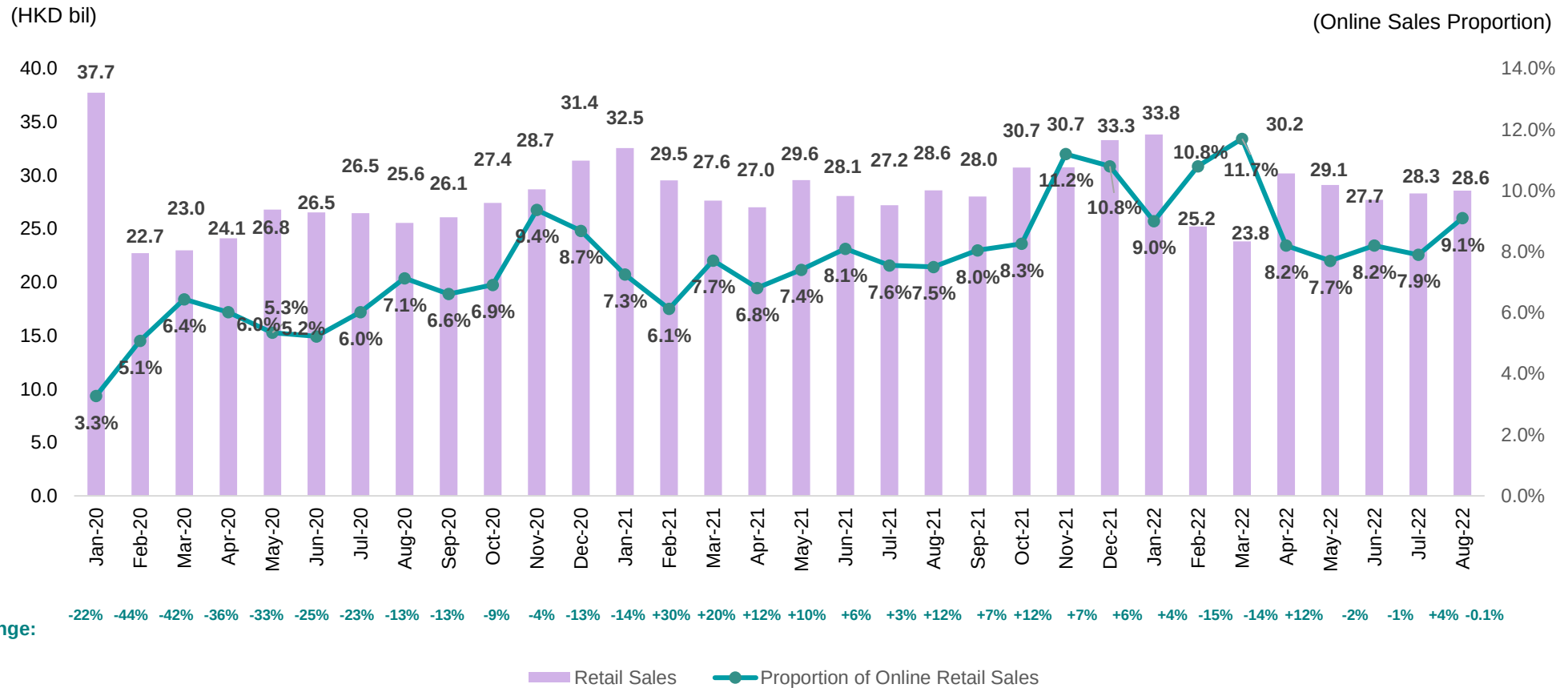
**HKD240**  
per sq ft per month  
▼ 1.0% qoq

- New retail supply remain relatively low in the coming two to three years, with a total of only 4.19 million square feet of retail space provision.
- Vacancy levels are expected to remain largely unchanged for the rest of the year
- Major recovery of rental rates not expected for this year and will depend on the return of visitors and an improvement in the general economic situation.

Source: Colliers, 3Q 2022

# Hong Kong Retail Sales Performance

August 2022 retail sales rose from July but stayed almost flat on yoy basis, with the proportion of online sales remaining stable at under 10% of total sales

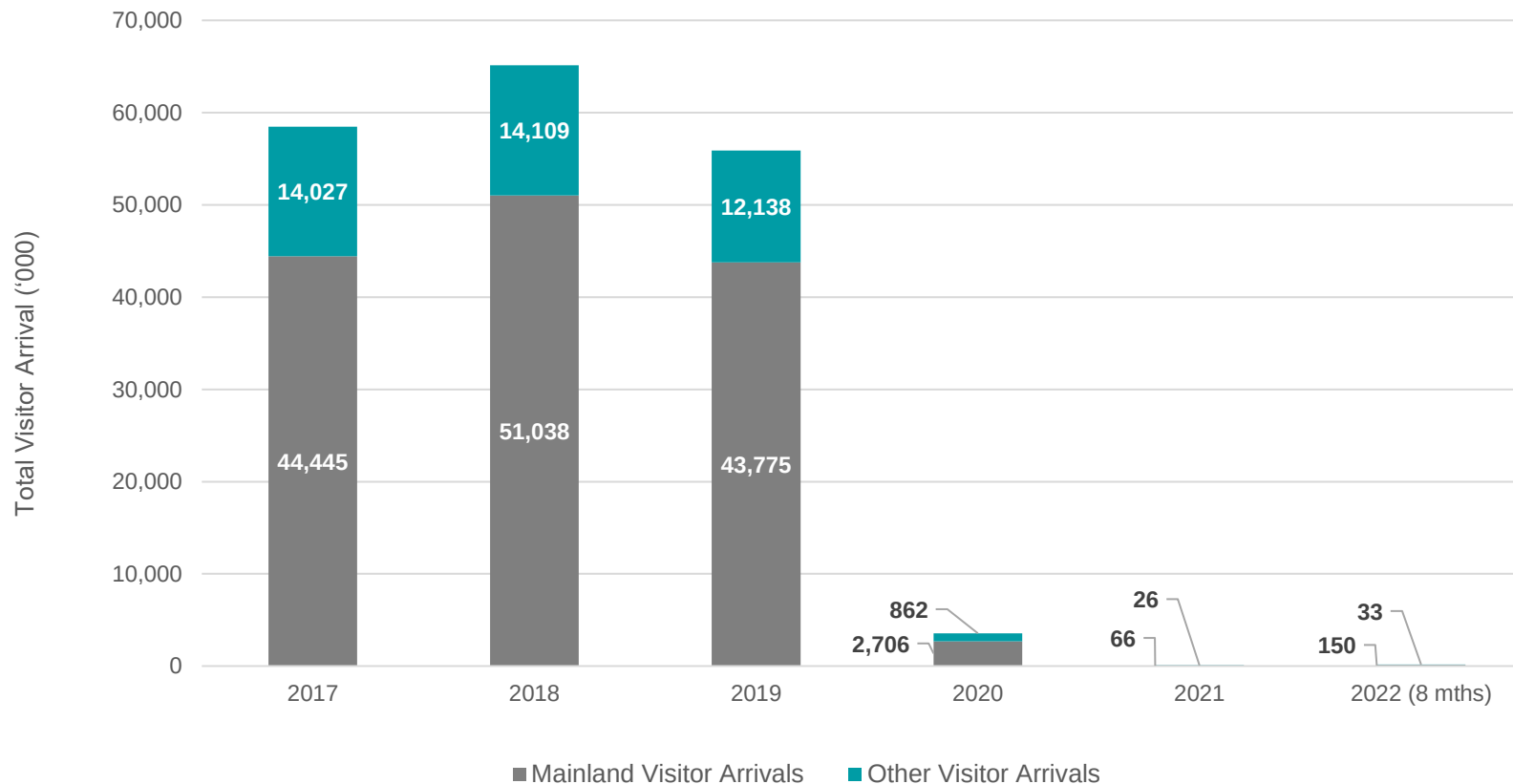


Source: Hong Kong Census and Statistics Department.



# Hong Kong Visitor Arrivals

As Mainland Chinese are still required to be quarantined upon returning home, a significant uptick in Mainland visitors is unlikely until such quarantine requirements are lifted

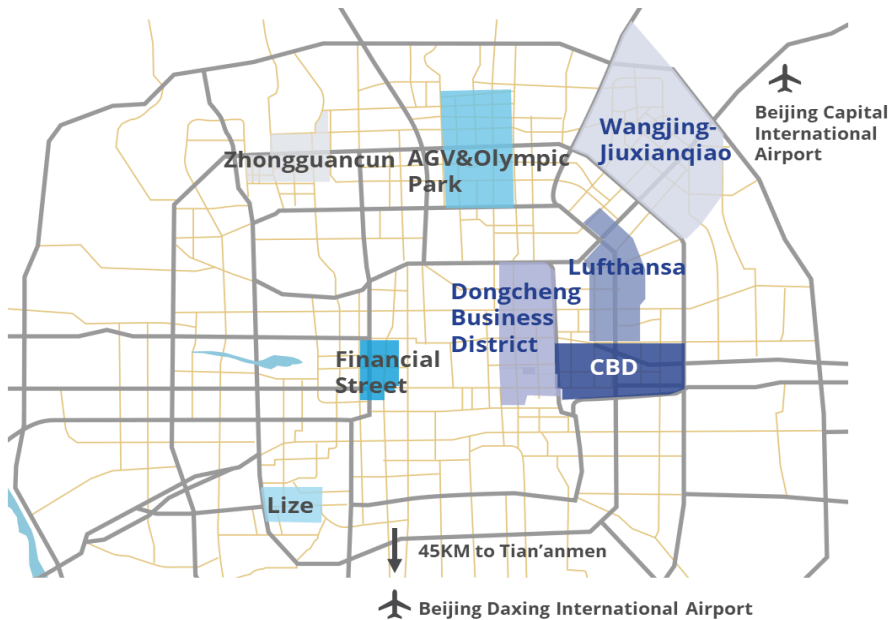


Source: HKGov Central, Hong Kong Tourism Board

# Beijing Office Market – Market Overview

Market activities have dropped significantly due to lockdowns but have gradually resumed since May 2022

## Key Office Districts



- Eight major office sub-markets in Beijing
- The Lufthansa district of Beijing, where Gateway Plaza is located, is one of the most established international commercial zones in Beijing.
- Lufthansa has a strong presence of international schools, western supermarkets, international dining options and shopping malls.
- Coupled with its good accessibility to the Beijing International Airport, the Lufthansa district is a popular area for expats and multinational companies (MNCs).

## Planned New Supply

| Submarket                   | Property                                                                        | Area (sq m) | Completion |
|-----------------------------|---------------------------------------------------------------------------------|-------------|------------|
| AGV & Olympic Park          | Beijing Polpas Center                                                           | 90,000      | 2022 Q4    |
| Zhongguancun                | Hevol Group Headquarters Building                                               | 56,616      | 2022 Q4    |
| Dongcheng Business District | K11 HACC                                                                        | 13,077      | 2022 Q4    |
| Zhongguancun                | King Region. Saga                                                               | 110,000     | 2023 Q1    |
| Others                      | Huayuan Center                                                                  | 42,373      | 2023 Q1    |
| Dongcheng Business District | Cinda Center                                                                    | 185,000     | 2023 Q3    |
| Zhongguancun                | Dinghao DH3 Tower B                                                             | 70,000      | 2023       |
| Lize                        | Lize Chuangxin Jinrun Center                                                    | 74,000      | 2023       |
| AGV & Olympic Park          | The office building section of China National Convention Center Office Phase II | 30,000      | 2023       |
| AGV & Olympic Park          | Projected by AVIC International                                                 | 60,000      | 2024       |

## Average Rent – Lufthansa (Grade A)

**RMB299**  
per sq m per month  
▼ 1.1% qoq

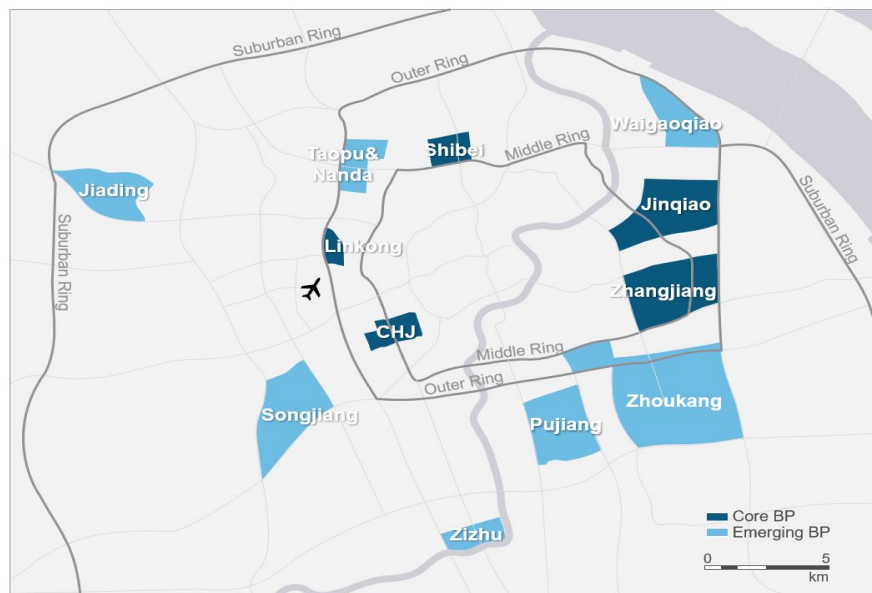
- Rents in Lufthansa submarket has decreased since 2019 and are now back to 2016 levels.
- Market activities have dropped significantly due to lockdowns. Q3 2022 recorded negative net absorption largely driven by downsizing of some prominent internet companies and vacating by several state-owned enterprises.

Source: Colliers, 3Q 2022

# Shanghai Business Parks – Market Overview

Leasing activities have resumed in June 2022 with the end of lockdowns

## Core and Emerging Business Parks



- There are six key business parks as well as other emerging business parks in Shanghai.
- Predominantly located in decentralised locations, which are increasingly popular among corporates. Rents are typically around half the level of traditional offices.
- At Zhangjiang Science City where Sandhill Plaza is located, biomedical, semi-conductors and technology companies have clustered to create an innovation hub.

## Planned New Supply

| Submarket   | Property                                                   | Area (sq m) | Completion |
|-------------|------------------------------------------------------------|-------------|------------|
| Zhangjiang  | Fuhai Business Court                                       | 13,000      | 2022 Q4    |
| Caohejing   | Shanghai Business Park Phase Cohering VI                   | 190,342     | 2022 Q4    |
| Caohejing   | Hechuan Tower North Project                                | 20,000      | 2022 Q3-Q4 |
| Caohejing   | Inventec Building                                          | 55,837      | 2022 Q4    |
| Caohejing   | Golden Union Park Phase I                                  | 82,000      | 2022 Q3-Q4 |
| Jinqiao     | YODO Phase III                                             | 35,300      | 2022 Q4    |
| Jinqiao     | Mars Valley Park                                           | 25,000      | 2022 Q3-Q4 |
| Jinqiao     | Golden Valley W9-2                                         | 13,368      | 2022 Q4    |
| CHJ Pujiang | Lingang Pujiang Electronic Information R&D Industrial Park | 207,240     | 2022 Q4    |
| Zhangjiang  | Shihe Center (Wanhe Haomei Hotel Renovation)               | 33,104      | 2023 Q2    |

### Average Rent – Zhangjiang

**RMB4.96**  
per sq m per day  
▲ 0.7% qoq

- Q2 2022 vacancy rate edged down 0.3pps qoq to 17.0%, achieving a historical low since 2011.
- Strong growth recorded by sectors such as biomedicine, integrated circuits and AI is expected to drive robust leasing demand.
- New supply in H2 2022 should push up vacancy rates and limit rental growth in the short term.

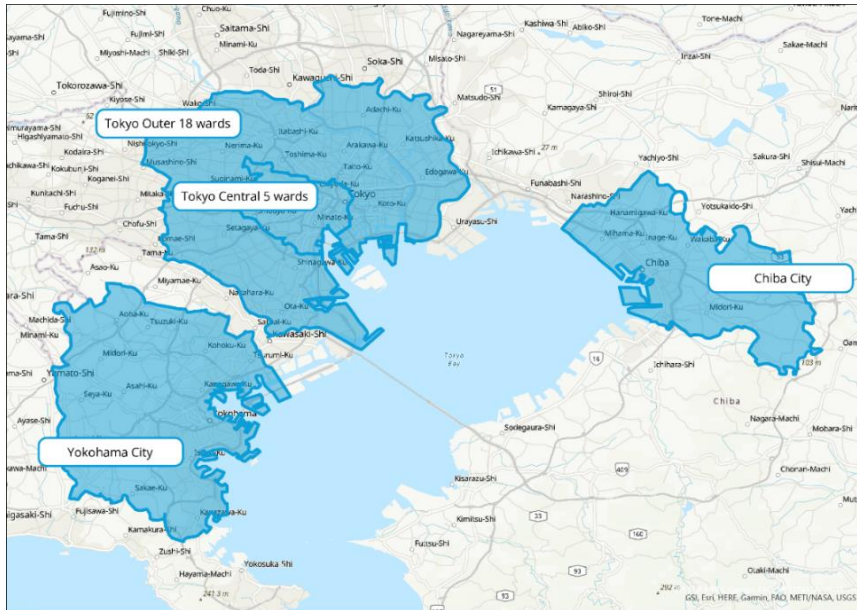
Source: Colliers, 3Q 2022



# Greater Tokyo Office – Market Overview

Impact of COVID on the economy is weakening but prolonged spike in oil prices and fluctuations in yen could negatively impact the economy

## Map of Office Markets



- Greater Tokyo Area's office market comprises Tokyo 23 wards (which includes the Tokyo Central 5 wards), Chiba City and Yokohama City.
- Tokyo's five central wards are home to the largest agglomeration of office buildings and the headquarters of many global enterprises.
- More companies have set up subsidiaries or satellite offices in the surrounding regions outside of Tokyo such as Chiba and Yokohama to ensure business continuity.

## Planned New Supply

| Submarket     | Property                      | Area (tsubo) | Completion |
|---------------|-------------------------------|--------------|------------|
| Tokyo 5 wards | Tokyo Midtown Yaes            | 37,072.07    | 2022 Q3    |
| Tokyo 5 wards | Toranomon Hills Station Tower | 29,994.40    | 2023 Q3    |
| Tokyo 5 wards | Shibuya Sakuragaoka           | 20,216.22    | 2023 Q4    |
| Tokyo 5 wards | Akasaka Trust Tower           | 35,993.27    | 2024 Q3    |

## Average Rents

### Tokyo 18 wards

**JPY 19,128**  
per tsubo per month  
▲ 1.7% qoq

### Yokohama

**JPY 15,659**  
per tsubo per month  
▼ 0.4% qoq

### Chiba

**JPY 12,100**  
per tsubo per month  
▼ 0.6% qoq

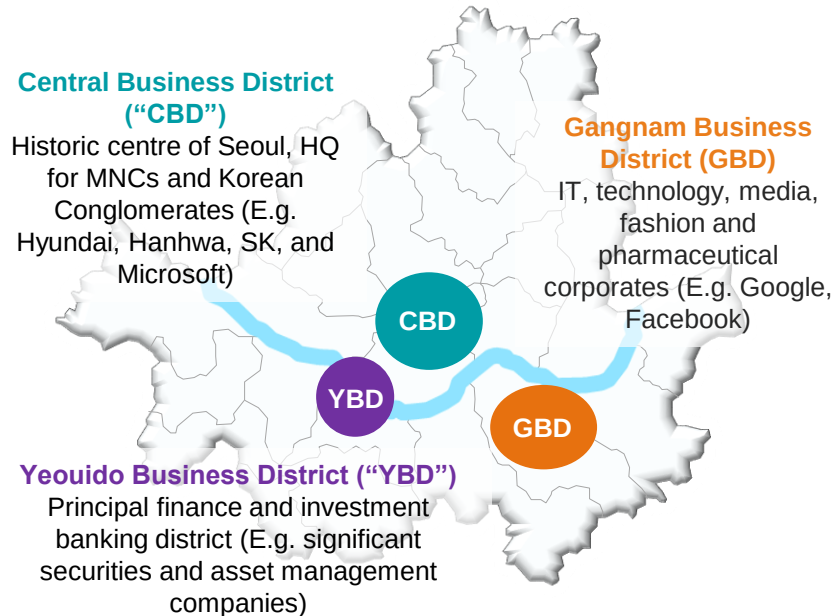
- Rents have declined in general across Greater Tokyo and this rental downtrend is expected to continue due to the longer free rent periods across Greater Tokyo.
- New supply in 2023 will be significant in the five central wards of Tokyo, particularly in the Minato ward. However, the impact of new supply is not expected to be significant in the 18 wards of Tokyo, Yokohama and Chiba markets.

Source: Colliers, 3Q 2022

# Seoul Office – Market Overview

GBD rents rose 1.6% qoq in 3Q 2022; it now has the lowest vacancy rate in Seoul

## Map of Major Office Submarkets



- The Seoul office market comprises three core business districts: CBD, GBD (where The Pinnacle Gangnam is located) and YBD. Most of the office stock is in the CBD, followed by GBD and YBD.
- Located in Gangnam-gu, Seoul, The Pinnacle Gangnam is a 20-storey freehold office building with six underground floors and 181 parking lots. It has direct access to an underground subway station (Gangnam-gu Office Station) and is within 10 minutes by car from Gangnam's high-end retail district (Cheongdam) and from COEX Convention & Exhibition Center.

## Planned New Supply

| Submarket | Property                            | Area (million pyeong) | Completion |
|-----------|-------------------------------------|-----------------------|------------|
| CBD       | Bank of Korea Ancillary Complex     | 0.02                  | 2022 Q4    |
| GBD       | SK D&D Gangnam Station              | 0.01                  | 2023 Q3    |
| CBD       | Meritz Bongrae                      | 0.01                  | 2023 Q1    |
| CBD       | KT Gwanghwamun Bld (WEST)           | 0.02                  | 2023 Q3    |
| YBD       | MBC Site (Brighten Office Building) | 0.02                  | 2023 Q2    |
| YBD       | TP Tower                            | 0.04                  | 2023 Q4    |
| CBD       | Euljiro 3-ga 12 District            | 0.01                  | 2024 Q4    |

## Average Rent – GBD

**KRW102,036**  
**per pyeong per month**  
▲ 1.6% qoq

- Demand from tech companies, one of the major leasing drivers in GBD, is expected to continue to grow.
- Rental levels are also expected to continue to increase with a lack of significant supply in GBD up until 2025.



# Appendix 2: Asset Information



*Hewlett-Packard Japan Headquarters  
Building, Tokyo, Japan*



# Portfolio Valuation

|                             | Valuation (S\$)                     |               |                                       |                                         |                                     |
|-----------------------------|-------------------------------------|---------------|---------------------------------------|-----------------------------------------|-------------------------------------|
|                             | As at<br>31 March 2022 <sup>1</sup> |               |                                       | As at<br>30 September 2021 <sup>1</sup> | As at<br>31 March 2021 <sup>2</sup> |
|                             | million                             | per sq ft NLA | Capitalisation Rate <sup>3</sup>      | million                                 | million                             |
| VivoCity                    | 3,182.0                             | 2,953 psf     | 4.60%                                 | 3,146.0                                 | 3,148.0                             |
| MBC I                       | 2,249.0                             | 1,317 psf     | Office: 3.75%<br>Business Park: 4.85% | 2,249.0                                 | 2,226.0                             |
| MBC II                      | 1,551.0                             | 1,309 psf     | Business Park: 4.80%<br>Retail: 4.75% | 1,551.0                                 | 1,535.0                             |
| mTower                      | 747.0                               | 1,420 psf     | Office: 4.00%<br>Retail: 4.75%        | 748.0                                   | 742.0                               |
| Mapletree Anson             | 752.0                               | 2,284 psf     | 3.35%                                 | 750.0                                   | 747.0                               |
| BOAHF                       | 340.0                               | 1,576 psf     | 3.75%                                 | 340.0                                   | 339.0                               |
| <b>Singapore Properties</b> | <b>8,821.0</b>                      |               |                                       | <b>8,784.0</b>                          | <b>8,737.0</b>                      |

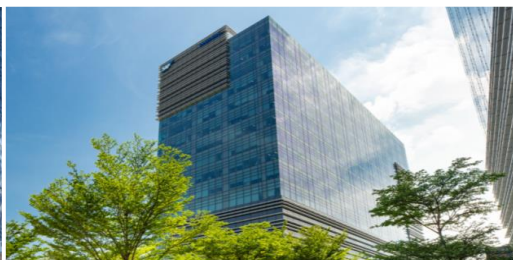
1. The valuation for VivoCity was undertaken by CBRE Pte. Ltd., while the valuations for MBC I and II, mTower, Mapletree Anson and BOAHF were undertaken by Jones Lang LaSalle Property Consultants Pte Ltd.
2. The valuation for VivoCity was undertaken by Savills Valuation and Professional Services (S) Pte. Ltd., while the valuations for MBC I and II, mTower, Mapletree Anson and BOAHF were undertaken by CBRE Pte. Ltd.
3. Capitalisation rates are reported on a net basis, except for properties in Hong Kong, China and South Korea which are reported on a gross basis.

# Portfolio Valuation (cont'd)

|                            | Valuation (Local Currency/S\$)        |                                            |                                  |                                         |                                      |
|----------------------------|---------------------------------------|--------------------------------------------|----------------------------------|-----------------------------------------|--------------------------------------|
|                            | As at<br>31 March 2022 <sup>1,2</sup> |                                            |                                  | As at<br>31 October 2021 <sup>1,3</sup> | As at<br>31 March 2021 <sup>4</sup>  |
|                            | million                               | per sq ft NLA                              | Capitalisation Rate <sup>5</sup> | million                                 | million                              |
| Festival Walk              | HKD25,565/<br>S\$4,455                | HKD31,897/<br>S\$5,559 psf                 | 4.15%                            | HKD25,565/<br>S\$4,453                  | HKD26,170/<br>S\$4,520               |
| Gateway Plaza              | RMB6,343/<br>S\$1,360                 | RMB5,535/<br>S\$1,187 psf                  | 5.50%                            | RMB6,353/<br>S\$1,336                   | RMB6,460/<br>S\$1,334                |
| Sandhill Plaza             | RMB2,423/<br>S\$520                   | RMB3,557/<br>S\$763 psf                    | 5.00%                            | RMB2,427/<br>S\$510                     | RMB2,424/<br>S\$501                  |
| Japan Properties           | JPY143,670/<br>S\$1,661               | JPY47,244/<br>S\$546 psf                   | 3.40% – 4.40%                    | JPY143,670/<br>S\$1,743                 | JPY106,750/<br>S\$1,319 <sup>6</sup> |
| The Pinnacle<br>Gangnam    | KRW246,700/<br>S\$271 <sup>7</sup>    | KRW1,859,536/<br>S\$2,043 psf <sup>8</sup> | 4.00%                            | KRW244,750/<br>S\$278                   | KRW229,525/<br>S\$272                |
| <b>Overseas Properties</b> | <b>S\$8,267.0</b>                     |                                            |                                  | <b>S\$8,320.0</b>                       | <b>S\$7,946.0</b>                    |

1. The valuations for Festival Walk, Gateway Plaza and Sandhill Plaza were undertaken by Knight Frank Petty Ltd, the valuations for the Japan Properties were undertaken by JLL Morii Valuation & Advisory K.K., while the valuation for The Pinnacle Gangnam was undertaken by CBRE Korea Co., Ltd.
2. Based on 31 March 2022 exchange rates S\$1 = HKD5.7382, S\$1 = RMB4.6631, S\$1 = JPY86.4970 and S\$1 = KRW910.2494.
3. Based on 31 October 2021 exchange rates of S\$1 = HKD5.7415, S\$1 = RMB4.7553, S\$1 = JPY82.4375 and S\$1 = KRW881.1349.
4. The valuations for Festival Walk, Gateway Plaza and Sandhill Plaza were undertaken by Cushman and Wakefield Limited, while the valuations for the Japan Properties were undertaken by CBRE K.K.. The valuers for The Pinnacle Gangnam were Colliers International (Hong Kong) Limited, Colliers International (Korea) Limited and Daeil Appraisal Board. Based on 31 March 2021 exchange rates S\$1 = HKD5.7897, S\$1 = RMB4.8410, S\$1 = JPY80.9448 and S\$1 = KRW844.6659.
5. Capitalisation rates are reported on a net basis, except for properties in Hong Kong, China and South Korea which are reported on a gross basis.
6. Excludes Hewlett-Packard Japan Headquarters Building acquired on 18 June 2021.
7. Based on MPACT's 50.0% effective interest in The Pinnacle Gangnam.
8. Based on 100.0% of The Pinnacle Gangnam's valuation and NLA.

# Assets in Singapore



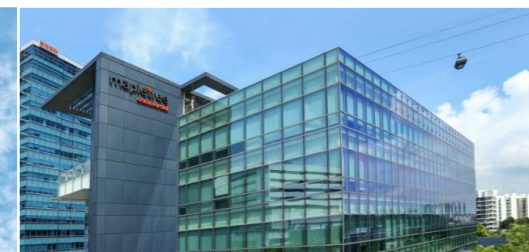
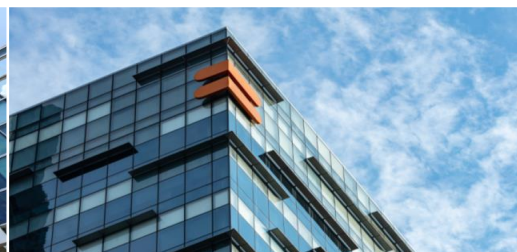
|                                             | VivoCity                                                                                                                             | MBC I                                                                                                                                                                                                                                                       | MBC II                                                                                                                                                     |
|---------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Address</b>                              | 1 HarbourFront Walk                                                                                                                  | 10, 20, 30 Pasir Panjang Road                                                                                                                                                                                                                               | Part 20, 40, 50, 60, 70, 80 Pasir Panjang Road                                                                                                             |
| <b>Asset type</b>                           | Retail                                                                                                                               | Office and Business Park                                                                                                                                                                                                                                    | Business Park and Retail                                                                                                                                   |
| <b>Year of acquisition</b>                  | 2011 (IPO)                                                                                                                           | 2016                                                                                                                                                                                                                                                        | 2019                                                                                                                                                       |
| <b>Title</b>                                | Leasehold 99 years from 1 October 1997                                                                                               | Strata Lease from 25 August 2016 to 29 September 2096                                                                                                                                                                                                       | Leasehold 99 years from 1 October 1997                                                                                                                     |
| <b>Carpark lots</b>                         | 2,183                                                                                                                                | 2,001 (combining MBC I and MBC II)                                                                                                                                                                                                                          |                                                                                                                                                            |
| <b>NLA (sq ft)</b>                          | 1,077,382                                                                                                                            | 1,707,426                                                                                                                                                                                                                                                   | 1,184,704                                                                                                                                                  |
| <b>Valuation as at 31 March 2022 (S\$m)</b> | 3,182                                                                                                                                | 2,249                                                                                                                                                                                                                                                       | 1,551                                                                                                                                                      |
| <b>Green Certifications</b>                 | <ul style="list-style-type: none"> <li>BCA Green Mark Platinum<sup>1</sup></li> </ul>                                                | <ul style="list-style-type: none"> <li>BCA Green Mark Platinum<sup>1</sup></li> </ul>                                                                                                                                                                       | <ul style="list-style-type: none"> <li>BCA Green Mark Platinum<sup>1</sup></li> <li>BCA Universal Design Mark Platinum Award</li> <li>LEED®Gold</li> </ul> |
| <b>Major tenants as at 31 March 2022</b>    | <ul style="list-style-type: none"> <li>Fairprice</li> <li>TANGS</li> <li>Zara</li> <li>Best Denki</li> <li>Golden Village</li> </ul> | <ul style="list-style-type: none"> <li>HSBC</li> <li>Info-Communications Media Development Authority</li> <li>SAP Asia Pte. Ltd.</li> <li>Google Asia Pacific Pte. Ltd.</li> <li>Cisco Systems (USA) Pte. Ltd.</li> <li>Covidien Private Limited</li> </ul> |                                                                                                                                                            |

1. BCA Green Mark Platinum is the highest rating for green buildings in Singapore under the BCA Green Mark scheme.

Note: The above information are as at 31 March 2022 unless otherwise stated.



# Assets in Singapore



|                                             | mTower                                                                                                                                                                                        | Mapletree Anson                                                                                                                                                    | BOAHF                                                                                     |
|---------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------|
| <b>Address</b>                              | 460 Alexandra Road                                                                                                                                                                            | 60 Anson Road                                                                                                                                                      | 2 HarbourFront Place                                                                      |
| <b>Asset type</b>                           | Office and Retail                                                                                                                                                                             | Office                                                                                                                                                             | Office                                                                                    |
| <b>Year of acquisition</b>                  | 2011 (IPO)                                                                                                                                                                                    | 2013                                                                                                                                                               | 2011 (IPO)                                                                                |
| <b>Title</b>                                | Leasehold 99 years from 1 October 1997                                                                                                                                                        | Leasehold 99 years from 22 October 2007                                                                                                                            | Leasehold 99 years from 1 October 1997                                                    |
| <b>Carpark lots</b>                         | 749                                                                                                                                                                                           | 80                                                                                                                                                                 | 94                                                                                        |
| <b>NLA (sq ft)</b>                          | 526,066                                                                                                                                                                                       | 329,237                                                                                                                                                            | 215,734                                                                                   |
| <b>Valuation as at 31 March 2022 (S\$m)</b> | 747                                                                                                                                                                                           | 752                                                                                                                                                                | 340                                                                                       |
| <b>Green Certifications</b>                 | BCA Green Mark Gold <sup>PLUS</sup>                                                                                                                                                           | BCA Green Mark Platinum <sup>1</sup>                                                                                                                               | BCA Green Mark Gold <sup>PLUS</sup>                                                       |
| <b>Major tenants as at 31 March 2022</b>    | <ul style="list-style-type: none"> <li>Office: Mapletree Investments Pte Ltd, Gambling Regulatory Authority</li> <li>Retail: Fairprice, McDonald's, Ichiban Sushi, Canton Paradise</li> </ul> | <ul style="list-style-type: none"> <li>WeWork Singapore Pte. Ltd.</li> <li>Goldman Sachs Services (Singapore) Pte. Ltd.</li> <li>Hubspot Asia Pte. Ltd.</li> </ul> | <ul style="list-style-type: none"> <li>Merrill Lynch Global Services Pte. Ltd.</li> </ul> |

1. BCA Green Mark Platinum is the highest rating for green buildings in Singapore under the BCA Green Mark scheme.

Note: The above information are as at 31 March 2022 unless otherwise stated.

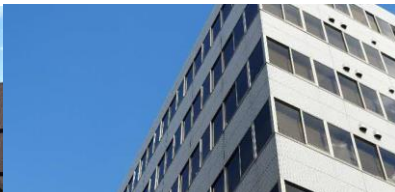
# Assets in Hong Kong, China and Seoul

|                                                 |                     |          |         |                            |
|-------------------------------------------------|------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------|
|                                                 | <b>Festival Walk,<br/>Hong Kong</b>                                                                  | <b>Gateway Plaza,<br/>Beijing, China</b>                                                   | <b>Sandhill Plaza,<br/>Shanghai, China</b>                                                 | <b>The Pinnacle Gangnam,<br/>Seoul, South Korea</b>                                                           |
| <b>Address</b>                                  | No.80 Tat Chee Avenue,<br>Kowloon Tong                                                               | No.18 Xiaguangli,<br>East 3 <sup>rd</sup> Ring<br>Road North,<br>Chaoyang District         | Blocks 1 to 5 and 7 to 9, No.2290<br>Zuchongzhi Road, Pudong New<br>District               | 343, Hakdong-ro, Gangnam-<br>gu                                                                               |
| <b>Asset type</b>                               | Mall and office                                                                                      | Office                                                                                     | Business park                                                                              | Office                                                                                                        |
| <b>Year of acquisition</b>                      | 2013 (IPO)                                                                                           | 2013 (IPO)                                                                                 | 2015                                                                                       | 2020                                                                                                          |
| <b>Title</b>                                    | Leasehold up to 30 June<br>2047                                                                      | Leasehold up to<br>25 February 2053                                                        | Leasehold up to<br>3 February 2060                                                         | Freehold                                                                                                      |
| <b>Carpark lots</b>                             | 830                                                                                                  | 692                                                                                        | 460                                                                                        | 181                                                                                                           |
| <b>NLA (sq ft)</b>                              | 801,485                                                                                              | 1,145,886                                                                                  | 681,184                                                                                    | 265,335 <sup>1</sup>                                                                                          |
| <b>Valuation as at 31<br/>March 2022 (S\$m)</b> | 4,455                                                                                                | 1,360                                                                                      | 520                                                                                        | 271 <sup>2</sup>                                                                                              |
| <b>Green Certifications</b>                     | BEAM Plus Existing<br>Buildings V2.0<br>Comprehensive Scheme<br>(Final Platinum Rating) <sup>3</sup> | -                                                                                          | EDGE ADVANCED Certificate                                                                  | -                                                                                                             |
| <b>Major tenants as at 31<br/>March 2022</b>    | <ul style="list-style-type: none"> <li>TaSTe</li> <li>Arup</li> <li>Festival Grand Cinema</li> </ul> | <ul style="list-style-type: none"> <li>BMW</li> <li>Bank of China</li> <li>CFLD</li> </ul> | <ul style="list-style-type: none"> <li>Spreadtrum</li> <li>Hanwuji</li> <li>ADI</li> </ul> | <ul style="list-style-type: none"> <li>FADU Inc</li> <li>KT Corporation</li> <li>HUVIS Corporation</li> </ul> |

1. MPACT's effective interest in The Pinnacle Gangnam is 50.0%. NLA refers to 100% of The Pinnacle Gangnam's NLA.
2. Based on MPACT's 50% effective interest in The Pinnacle Gangnam.
3. For Festival Walk, BEAM Plus Existing Buildings V2.0 Comprehensive Scheme (Final Platinum Rating) is the highest rating for green buildings in Hong Kong under the BEAM Plus scheme.

Note: The above information are as at 31 March 2022 unless otherwise stated.

# Assets in Greater Tokyo

|                                             |     |                                     |  |     |
|---------------------------------------------|--------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------|
|                                             | <b>IXINAL Monzen-nakacho Building, Tokyo, Japan</b>                                  | <b>Higashi-nihonbashi 1-chome Building, Tokyo, Japan</b>                                                              | <b>TS Ikebukuro Building, Tokyo, Japan</b>                                          | <b>ABAS Shin-Yokohama Building, Yokohama, Japan</b>                                    |
| <b>Address</b>                              | 5-4, Fukuzumi 2-chome, Koto-ku                                                       | 4-6, Higashi-Nihonbashi 1-chome, Chuo-ku                                                                              | 63-4, Higashi-Ikebukuro 2-chome, Toshima-ku                                         | 6-1, Shin-Yokohama 2-chome, Kohoku-ku, Yokohama City                                   |
| <b>Asset type</b>                           | Office                                                                               | Office                                                                                                                | Office                                                                              | Office                                                                                 |
| <b>Year of acquisition</b>                  | 2018                                                                                 | 2018                                                                                                                  | 2018                                                                                | 2018                                                                                   |
| <b>Title</b>                                | Freehold                                                                             | Freehold                                                                                                              | Freehold                                                                            | Freehold                                                                               |
| <b>Carpark lots</b>                         | 28                                                                                   | 8                                                                                                                     | 15                                                                                  | 24                                                                                     |
| <b>NLA (sq ft)</b>                          | 73,753                                                                               | 27,996                                                                                                                | 43,073                                                                              | 34,121                                                                                 |
| <b>Valuation as at 31 March 2022 (S\$m)</b> | 100                                                                                  | 30                                                                                                                    | 65                                                                                  | 35                                                                                     |
| <b>Green Certifications</b>                 | CASBEE ("A" (Very Good) Rating) <sup>1</sup>                                         | CASBEE ("A" (Very Good) Rating) <sup>1</sup>                                                                          | CASBEE ("A" (Very Good) Rating) <sup>1</sup>                                        | CASBEE ("A" (Very Good) Rating) <sup>1</sup>                                           |
| <b>Major tenants as at 31 March 2022</b>    | <ul style="list-style-type: none"> <li>DSV</li> <li>DTS</li> <li>Kadokawa</li> </ul> | <ul style="list-style-type: none"> <li>Tender Loving Care Services (nursery)</li> <li>Advance</li> <li>10X</li> </ul> | <ul style="list-style-type: none"> <li>Persol</li> </ul>                            | <ul style="list-style-type: none"> <li>Lawson</li> <li>Rentas</li> <li>AIRI</li> </ul> |

1. For the Japan portfolio, CASBEE ("S" (Excellent) Rating) is the highest rating while ("A" (Very Good) Rating) is the second highest rating for green buildings under the CASBEE scheme.

The above information are as at 31 March 2022 unless otherwise stated.



# Assets in Greater Tokyo

|                                             |                                                                                   |                                                                                    |                                                                                                                                   |                                                                                                                    |                                                                                     |
|---------------------------------------------|-----------------------------------------------------------------------------------|------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------|
|                                             |  |  |                                                |                                 |  |
|                                             | <b>SII Makuhari Building, Chiba, Japan</b>                                        | <b>Fujitsu Makuhari Building, Chiba, Japan</b>                                     | <b>mBAY POINT Makuhari, Chiba, Japan</b>                                                                                          | <b>Omori Prime Building, Tokyo, Japan</b>                                                                          | <b>Hewlett-Packard Japan Headquarters Building, Tokyo, Japan</b>                    |
| <b>Address</b>                              | 8, Nakase 1-chome, Mihama-ku, Chiba-shi                                           | 9-3, Nakase 1-chome, Mihama-ku, Chiba-shi                                          | 6, Nakase 1-chome, Mihama-ku, Chiba-shi                                                                                           | 21-12, Minami-oi 6-chome, Shinagawa-ku                                                                             | 2-1, Ojima 2-chome Koto-ku                                                          |
| <b>Asset type</b>                           | Office                                                                            | Office                                                                             | Office                                                                                                                            | Office                                                                                                             | Office                                                                              |
| <b>Year of acquisition</b>                  | 2018                                                                              | 2018                                                                               | 2020                                                                                                                              | 2020                                                                                                               | 2021                                                                                |
| <b>Title</b>                                | Freehold                                                                          | Freehold                                                                           | Freehold                                                                                                                          | Freehold                                                                                                           | Freehold                                                                            |
| <b>Carpark lots</b>                         | 298                                                                               | 251                                                                                | 680                                                                                                                               | 37                                                                                                                 | 88                                                                                  |
| <b>NLA (sq ft)</b>                          | 761,476                                                                           | 657,543                                                                            | 912,487                                                                                                                           | 73,168                                                                                                             | 457,422                                                                             |
| <b>Valuation as at 31 March 2022 (S\$m)</b> | 237                                                                               | 225                                                                                | 410                                                                                                                               | 89                                                                                                                 | 471                                                                                 |
| <b>Green Certifications</b>                 | CASBEE ("S" (Excellent) Rating) <sup>1</sup>                                      | CASBEE ("S" (Excellent) Rating) <sup>1</sup>                                       | CASBEE ("S" (Excellent) Rating) <sup>1</sup>                                                                                      | CASBEE ("S" (Excellent) Rating) <sup>1</sup>                                                                       | CASBEE ("S" (Excellent) Rating) <sup>1</sup>                                        |
| <b>Major tenants as at 31 March 2022</b>    | <ul style="list-style-type: none"> <li>Seiko Instruments Inc.</li> </ul>          | <ul style="list-style-type: none"> <li>Fujitsu</li> </ul>                          | <ul style="list-style-type: none"> <li>NTT Urban Development</li> <li>Dai Nippon Printing</li> <li>AEON Credit Service</li> </ul> | <ul style="list-style-type: none"> <li>Eighting Co., Ltd</li> <li>Brillnics</li> <li>Otsuka Corporation</li> </ul> | <ul style="list-style-type: none"> <li>Hewlett-Packard Japan, Ltd</li> </ul>        |

1. For the Japan portfolio, CASBEE ("S" (Excellent) Rating) is the highest rating while ("A" (Very Good) Rating) is the second highest rating for green buildings under the CASBEE scheme.

The above information are as at 31 March 2022 unless otherwise stated.